February 3, 2012

## Appendix of Consolidated Financial Statements 9 Months Ended December 31, 2011

Consolidated Income Statements

| (JPY Billion) | FY Ended March 2011 |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Results } \\ \text { Through 3Q } \end{gathered}$ | Full Year Results | $\begin{gathered} \text { Results } \\ \text { Through } 3 \mathrm{Q} \end{gathered}$ | YoY Change | Revised Full Year Forecasts (announced on Oct 31) | YoY Change |
| Net Sales | 310.1 | 396.7 | 311.6 | +0.5\% | 440.0 | +10.9\% |
| Pachislot and Pachinko Machines | 167.9 | 212.0 | 177.5 | +5.7\% | 237.0 | +11.8\% |
| Amusement Machine Sales | 38.4 | 47.2 | 34.0 | -11.5\% | 52.0 | +10.2\% |
| Amusement Center Operations | 34.5 | 45.6 | 33.9 | -1.7\% | 44.0 | -3.5\% |
| Consumer Business | 66.9 | 88.8 | 63.5 | -5.1\% | 104.0 | +17.1\% |
| Other | 2.2 | 2.8 | 2.4 | +9.1\% | 3.0 | +7.1\% |
| Operating Income | 62.9 | 68.7 | 64.3 | +2.2\% | 77.0 | +12.1\% |
| Pachislot and Pachinko Machines | 54.6 | 64.2 | 67.4 | +23.4\% | 76.0 | +18.4\% |
| Amusement Machine Sales | 8.4 | 7.3 | 5.0 | -40.5\% | 5.5 | -24.7\% |
| Amusement Center Operations | 0.8 | 0.3 | 1.2 | +50.0\% | -0.1 | - |
| Consumer Business | 2.8 | 1.9 | -5.5 | - | 1.5 | -21.1\% |
| Other | 0.1 | 0.0 | 0.2 | +100.0\% | 0.1 | - |
| Eliminations | -3.9 | -5.1 | -4.2 | - | -6.0 | - |
| Operating Margin | 20.3\% | 17.3\% | 20.6\% | +0.3pt | 17.5\% | $+0.2 \mathrm{pt}$ |
| Ordinary Income | 62.3 | 68.1 | 63.4 | +1.8\% | 75.5 | +10.9\% |
| Ordinary Income Margin | 20.1\% | 17.2\% | 20.3\% | $+0.2 \mathrm{pt}$ | 17.2\% | - |
| Extraordinary Gain | 3.0 | 3.7 | 1.4 | - | - | - |
| Extraordinary Loss | 4.9 | 14.3 | 5.9 | - | - | - |
| Net Income | 36.8 | 41.5 | 34.3 | -6.8\% | 38.0 | -8.4\% |
| Net Income Margin | 11.9\% | 10.5\% | 11.0\% | -0.9pt | 8.6\% | -1.9pt |
| Earnings per share (JPY) | 145.28 | 163.19 | 136.58 | - | 151.03 | - |
| Net Assets per share (JPY) | 1,089.87 | 1,093.23 | 1,234.03 | - | - | - |

## Costs and Expenses

| (JPY Billion) | FY Ended March 2011 |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results <br> Through 3Q | Full Year <br> Results | Results Through 3Q | YoY Change | Revised Full Year <br> Forecasts <br> (announced on Oct 31) | YoY Change |
| R\&D expense / Content Production expense | 28.8 | 41.1 | 31.5 | +9.4\% | 47.1 | +14.6\% |
| Cap-ex | 12.1 | 19.6 | 27.8 | +129.8\% | 30.8 | +57.1\% |
| Depreciation | 11.3 | 15.9 | 10.7 | -5.3\% | 16.3 | +2.5\% |
| Advertising | 11.2 | 15.1 | 12.5 | +11.6\% | 20.4 | +35.1\% |

Pachislot and Pachinko Machines

| (JPY Billion) | FY Ended March 2011 |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results <br> Through 3Q | Full Year Results | Results <br> Through 3Q | YoY Change | Revised Full Year <br> Forecasts <br> (announced on Oct 31) | YoY Change |
| Net Sales | 167.9 | 212.0 | 177.5 | +5.7\% | 237.0 | +11.8\% |
| Pachislot | 84.1 | 94.9 | 83.4 | -0.8\% | 107.3 | +13.1\% |
| Pachinko | 81.2 | 113.9 | 89.7 | +10.5\% | 124.2 | +9.0\% |
| Other | 2.6 | 3.2 | 4.4 | +69.2\% | 5.5 | +71.9\% |
| Operating Income | 54.6 | 64.2 | 67.4 | +23.4\% | 76.0 | +18.4\% |
| Operating Income Margin | 32.5\% | 30.3\% | 38.0\% | +5.5pt | 32.1\% | +1.8pt |
| Unit Sales (Pachislot) | 268,470 | 302,270 | 228,646 | -14.8\% | 310,000 | +2.6\% |
| Unit Sales (Pachinko) | 241,374 | 343,188 | 287,722 | +19.2\% | 400,000 | +16.6\% |

《Shipment Data / Plan: Pachislot and Pachinko》 * Number of titles reflects products which began sales in period

| Pachislot | FY Ended March 2011 |  | FY Ending March 2012 |  |
| ---: | ---: | ---: | ---: | ---: |
|  | $\begin{array}{r}\text { Results } \\ \text { Through 3Q }\end{array}$ | $\begin{array}{c}\text { Full Year } \\ \text { Results }\end{array}$ | $\begin{array}{c}\text { Results } \\ \text { Through 3Q }\end{array}$ | $\begin{array}{c}\text { Revised Full Year } \\ \text { Forecasts } \\ \text { (announced on Oct 31) }\end{array}$ |
|  | 3 titles | 5 titles | 3 titles |  |
| Rodeo | 218,448 units | 144,884 units | 193,323 units |  |$]$


| Pachislot |  |  |
| :---: | :---: | ---: |
| Title | Brand | Unit Sales <br> (Thousands) |
| Pachislot Hokuto No Ken | Sammy | 169 |


| Pachinko | FY Ended March 2011 |  | FY Ending March 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Results } \\ \text { Through 3Q } \end{gathered}$ | Full Year Results | $\begin{gathered} \text { Results } \\ \text { Through 3Q } \end{gathered}$ | Revised Full Year Forecasts (announced on Oct 31) |
| Sammy | 9 titles | 9 titles | 6 titles |  |
|  | 212,625 units | 297,411 units | 235,425 units |  |
| TAIYO <br> ELEC | 2 titles | 3 titles | 5 titles |  |
|  | 28,749 units | 45,777 units | 52,297 units |  |
| Total | 11 titles | 12 titles | 11 titles |  |
|  | 241,374 units | 343,188 units | 287,722 units | 400,000 units |
| Board + Frame | 175,851 units | 245,442 units | 155,637 units |  |
| Board | 65,523 units | 97,746 units | 132,085 units |  |


| Pachinko |  |  |
| :---: | :---: | ---: |
| Title | Brand | Unit Sales <br> (Thousands) |
| Pachinko SOUTEN-NO-KEN | Sammy | 62 |
| CR Ryu ga Gotoku Kenzan! | TAIYO <br> ELEC | 22 |
| CR Rokudenashi BLUES | Sammy | 18 |

## Amusement Machines Sales

| (JPY Billion) | FY Ended March 2011 |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 3Q | Full Year <br> Results | Results Through 3Q | YoY <br> Change | Revised Full Year <br> Forecasts <br> (announced on Oct 31) | $\begin{gathered} \text { YoY } \\ \text { Change } \end{gathered}$ |
| Net Sales | 38.4 | 47.2 | 34.0 | -11.5\% | 52.0 | +10.2\% |
| Domestic | 35.4 | 42.7 | 30.3 | -14.4\% | - |  |
| Overseas | 3.0 | 4.5 | 3.7 | +23.3\% | - |  |
| Operating Income | 8.4 | 7.3 | 5.0 | -40.5\% | 5.5 | -24.7\% |
| Operating Income Margin | 21.9\% | 15.5\% | 14.7\% | -7.2pt | 10.6\% | -4.9pt |
| R\&D expense / Content Production Expense | 6.4 | 9.1 | 6.6 | +3.1\% | - |  |

《Major Titles: Amusement Machines》

| Title |  | Sales (JPY Billion) |
| :--- | :---: | ---: |
| StarHorse3 Season I A NEW LEGEND BEGINS. | Medal Game | 3.3 |
| WORLD CLUB Champion Football Intercontinental Clubs Series | Trading Card Game | 3.1 |
| SEGA NETWORK MAHJONG MJ5 | Video Game | 2.7 |

*Sales includes sales of cards and other consumables.

## Amusement Center Operations

| (JPY Billion) |  | FY Ended March 2011 |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Results } \\ \text { Through 3Q } \end{gathered}$ | Full Year <br> Results | Results <br> Through 3Q | YoY Change | Revised Full Year Forecasts (announced on Oct 31) | YoY Change |
| Net Sales |  | 34.5 | 45.6 | 33.9 | -1.7\% | 44.0 | -3.5\% |
|  | (Overseas) | 2.2 | 3.1 | 0.6 | -72.7\% | - | - |
| Operating Income |  | 0.8 | 0.3 | 1.2 | +50.0\% | -0.1 | - |
| Operating Income Margin |  | 2.3\% | 0.7\% | 3.5\% | +1.2pt | - | - |
| SEGA Same Store Sales Comparisons |  | 100.5\% | 99.3\% | 100.5\% | - | - | - |
| Domestic Facilities (*) |  | 252 facilities | 249 facilities | 247 facilities | - | - | - |
| SEGA | Opened | 2 facilities | 2 facilities | 3 facilities | - | - | - |
|  | Closed | 9 facilities | 13 facilities | 5 facilities | - | - | - |
|  | Total | 210 facilities | 206 facilities | 204 facilities | - | - | - |
| Other (*) | Opened | 2 facilities | 4 facilities | 2 facilities | - | - | - |
|  | Closed | 3 facilities | 4 facilities | 1 facility | - | - | - |
|  | Total | 42 facilities | 43 facilities | 43 facilities | - | - | - |
| Overseas Facilities |  | 11 facilities | 10 facilities | 3 facilities | - | - | - |
| Cap-ex |  | 4.7 | 7.7 | 5.9 | +25.5\% | - | - |
| Depreciation |  | 4.3 | 6.1 | 3.9 | -9.3\% | - | - |

*1 facility has decreased compared to the previously released number as a result of changing counting rules for "Other" facilities in 1Q

《SEGA Same Store Sales Comparisons》

| FY Ending March 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | May | June | Results <br> Through <br> $1 Q$ | July | August | September | Results <br> Through <br> 2 Q | October | November | December | Results <br> Through <br> 3Q | Revised <br> Full Year <br> Forecasts <br> (Oct 31) |
| $103.0 \%$ | $103.7 \%$ | $100.8 \%$ | $102.5 \%$ | $100.9 \%$ | $99.1 \%$ | $100.3 \%$ | $101.2 \%$ | $98.8 \%$ | $98.6 \%$ | $99.2 \%$ | $100.5 \%$ | - |


| FY Ended March 2011 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | May | June | Results Through 1Q | July | August | September | Results Through 2Q | October | November | December | Results through 3Q | January | February | March | Full Year Results |
| 97.9\% | 95.0\% | 99.0\% | 97.2\% | 103.0\% | 103.0\% | 101.1\% | 99.9\% | 106.5\% | 99.0\% | 100.1\% | 100.5\% | 96.7\% | 103.4\% | 88.8\% | 99.3\% |

Consumer Business

| (JPY Billion) | FY Ended March 2011 |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Results } \\ & \text { Through 3Q } \end{aligned}$ | Full Year Results | Results Through 3Q | YoY <br> Change | $\begin{gathered} \text { Revised Full Year } \\ \text { Forecasts } \\ \text { (announced on Oct 31) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { YoY } \\ \text { Change } \end{gathered}$ |
| Net Sales | 66.9 | 88.8 | 63.5 | -5.1\% | 104.0 | +17.1\% |
| Game Contents | 50.3 | 67.1 | 49.0 | -2.6\% | - |  |
| Toy | 10.1 | 12.0 | 7.6 | -24.8\% | - |  |
| Animation | 7.7 | 10.9 | 7.0 | -9.1\% | - | - |
| Other / Elimination | -1.2 | -1.2 | -0.1 | - | - |  |
| Operating Income | 2.8 | 1.9 | -5.5 | - | 1.5 | -21.1\% |
| Operating Income Margin | 4.2\% | 2.1\% | - | - | 1.4\% | -0.7pt |
| Sales in Units (Thousands) | 13,630 | 18,710 | 12,600 | -7.6\% | 20,000 | +6.9\% |
| R\&D expense / Content Production expense | 11.9 | 18.1 | 14.1 | +18.5\% | - |  |

《Shipment Data / Plan: Home Video Game Software》 *Number of titles reflects products which began sales in the period (Number of titles by platform in based on SKU)

| Breakdown by Region | FY Ended March 2011 |  |  |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 3Q |  | Full Year Results |  | Results Through 3Q |  | Revised Full Year Forecasts (announced on Oct 31) |  |
|  | $\begin{gathered} \text { \# of titles } \\ \text { (SKU) } \end{gathered}$ | Unit Sales (Thousands) | $\begin{gathered} \text { \# of titles } \\ \text { (SKU) } \end{gathered}$ | Unit Sales (Thousands) | $\begin{gathered} \text { \# of titles } \\ \text { (SKU) } \end{gathered}$ | Unit Sales (Thousands) | $\begin{aligned} & \text { \# of titles } \\ & (\text { SKU }) \end{aligned}$ | Unit Sales (Thousands) |
| Japan / Other | 12 (14) | 1,900 | 15 (17) | 2,630 | 9 (16) | 1,830 |  |  |
| US | 11 (19) | 5,770 | 16 (24) | 7,830 | 11 (23) | 4,390 |  |  |
| Europe | 14 (23) | 5,950 | 20 (30) | 8,230 | 12 (27) | 6,370 |  |  |
| Total | 37 (56) | 13,630 | 51 (71) | 18,710 | 32 (66) | 12,600 |  | 20,000 |


| Breakdown by Platform | FY Ended March 2011 |  |  |  | FY Ending March 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 3Q |  | Full Year Results |  | Results Through 3Q |  | Revised Full Year Forecasts (announced on Oct 31) |  |
|  | SKU | Unit Sales (Thousands) | SKU | Unit Sales (Thousands) | SKU | Unit Sales (Thousands) | SKU | Unit Sales (Thousands) |
| PS3 | 7 | 1,130 | 9 | 1,350 | 13 | 1,920 | - |  |
| Wii | 9 | 1,420 | 9 | 1,600 | 11 | 2,810 | - |  |
| Xbox360 | 11 | 1,480 | 13 | 1,780 | 13 | 1,300 | - |  |
| NDS | 9 | 1,340 | 9 | 1,590 | 7 | 340 | - |  |
| 3DS | - | - | 3 | 360 | 13 | 620 | - | - |
| PSP | 11 | 1,440 | 13 | 2,030 | 5 | 710 | - | - |
| PSV | - | - | - | - | 1 | 10 | - | - |
| PC | 9 | 870 | 15 | 1,620 | 3 | 700 | - | - |
| Catalogue | - | 5,910 | - | 8,340 | - | 4,140 | - |  |
| Total | 56 | 13,630 | 71 | 18,710 | 66 | 12,600 | - | 20,000 |

## Consumer Business

《Major Titles／Home Video Game Software》

| Title | Region | Platform | Sales <br> （Thousands units） |
| :--- | :---: | :---: | ---: |
| Mario \＆Sonic at the London 2012 Olympic Games ${ }^{\text {TM }}$ | （Europe／US） | Wii | 2,390 |
| Sonic Generations | （Japan／Europe／US） | PS3，Xbox360，PC，3DS | 1,630 |
| HATSUNE MIKU－Project DIVA－extend | （Japan） | PSP | 290 |

＊＂Mario \＆Sonic at the London 2012 Olympic GamesT＂for 3DS will be sold from February 2012.

《Major Titles／Other Game Contents》

| Title | Platform |  |
| :--- | :---: | :---: |
| Kingdom Conquest | Download <br> （Charging for specific items） | iOS，Android |
| Ryu ga Gotoku Mobile for GREE | SNS | GREE |

《Registered Users for＂777 Town＂／Other Game Contents 》

| Title |  | Registered Users <br> （in thousands） |
| :--- | :---: | :---: |
| Sammy 777 Town | Mobile Phones | 650 |
| 777 Town．net | PC | 160 |

＊The contents of this material and comments made during the questions and answers etc of this briefing session are the judgment and projections of the Company＇s management based on currently available information．The contents involve risk and uncertainty and the actual results may differ materially from these contents／comments．

