## Appendix of Consolidated Financial Statements 3 Months Ended June 30, 2013

## Consolidated Income Statements

| (JPY Billion) | FY Ended Mach 2013 |  |  | FY Ending Mach 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q | Results Through 2Q | Full Year Results | Results Through 1Q | YoY <br> Change | Forecasts <br> Through 2Q | Full year <br> Forecasts |
| Net Sales | 69.9 | 136.5 | 321.4 | 90.7 | +29.8\% | 198.0 | 485.0 |
| Pachislot and Pachinko Machines | 33.7 | 54.3 | 142.2 | 51.8 | +53.7\% | 109.0 | 270.0 |
| Amusement Machine Sales | 8.3 | 18.7 | 39.1 | 6.8 | -18.1\% | 18.0 | 45.5 |
| Amusement Center Operations | 10.0 | 21.7 | 42.7 | 10.0 | - | 23.0 | 45.5 |
| Consumer Business | 14.9 | 35.3 | 83.8 | 18.8 | +26.2\% | 41.0 | 109.5 |
| Other | 2.8 | 6.3 | 13.4 | 3.2 | +14.3\% | 7.0 | 14.5 |
| Operating Income | 5.4 | 7.8 | 19.0 | 16.1 | +198.1\% | 17.5 | 73.0 |
| Pachislot and Pachinko Machines | 7.8 | 10.4 | 23.5 | 18.7 | +139.7\% | 25.2 | 74.0 |
| Amusement Machine Sales | 0.2 | 0.8 | 1.9 | -0.4 | - | -0.1 | 2.7 |
| Amusement Center Operations | 0.4 | 0.8 | 1.1 | 0.0 | - | 0.4 | 0.2 |
| Consumer Business | -1.5 | -0.7 | -0.7 | 0.0 | - | -3.7 | 3.9 |
| Other | -0.1 | -0.1 | -0.4 | -0.4 | - | -0.3 | -0.3 |
| Eliminations | -1.3 | -3.2 | -6.3 | -1.6 | - | -4.0 | -7.5 |
| Operating Margin | 7.7\% | 5.7\% | 5.9\% | 17.8\% | $+10.1 \mathrm{pt}$ | 8.8\% | 15.1\% |
| Ordinary Income | 4.6 | 7.2 | 20.9 | 17.0 | +269.6\% | 17.0 | 72.0 |
| Ordinary Income Margin | 6.6\% | 5.3\% | 6.5\% | 18.7\% | +12.1pt | 8.6\% | 14.8\% |
| Extraordinary Gain | 0.3 | 0.3 | 10.1 | 3.3 | - | 3.0 | 3.3 |
| Extraordinary Loss | 0.0 | 0.3 | 5.4 | 0.0 | - | 0.0 | 4.8 |
| Income before income taxes and minority interests | 4.9 | 7.3 | 25.6 | 20.3 | +314.3\% | 20.0 | 70.5 |
| Net Income | 2.5 | 3.8 | 33.4 | 12.9 | +416.0\% | 9.0 | 47.0 |
| Net Income Margin | 3.6\% | 2.8\% | 10.4\% | 14.2\% | +10.6pt | 4.5\% | 9.7\% |
| Dividends per share (JPY) | - | 20.00 | 40.00 | - | - | 20.00 | 40.00 |
| Earnings per share (JPY) | 10.17 | 15.74 | 137.14 | 53.40 | - | 37.18 | 194.17 |
| Net Assets per share (JPY) | 1,136.01 | 1,125.09 | 1,304.44 | 1,357.63 | - |  | - |

## Costs and Expenses

| (JPY Billion) | FY Ended Mach 2013 |  |  | FY Ending Mach 2014 |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Results <br> Through 1Q | Results <br> Through 2Q | Full Year <br> Results | Results <br> Through 1Q | YoY <br> Change | Forecasts <br> Through 2Q | Full year <br> Forecasts |
| R\&D Expense / <br> Content Production Expense | 9.2 | 19.1 | 45.2 | 9.8 | $+6.5 \%$ | 24.1 | 54.9 |
| Cap-ex | 11.1 | 21.6 | 32.8 | 16.2 | $+45.9 \%$ | 17.1 | 32.5 |
| Depreciation | 3.2 | 7.4 | 18.1 | 4.3 | $+34.4 \%$ | 13.2 | 25.5 |
| Advertising | 2.2 | 5.6 | 13.1 | 2.8 | $+27.3 \%$ | 10.0 | 19.5 |

## Pachislot and Pachinko Machines

| (JPY Billion) | FY Ended Mach 2013 |  |  | FY Ending Mach 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q | Results Through 2Q | Full Year Results | $\begin{aligned} & \text { Results } \\ & \text { Through 1Q } \end{aligned}$ | YoY <br> Change | Forecasts Through 2Q | Full year <br> Forecasts |
| Net Sales | 33.7 | 54.3 | 142.2 | 51.8 | +53.7\% | 109.0 | 270.0 |
| Pachislot | 26.2 | 36.1 | 64.2 | 41.9 | +59.9\% | 66.6 | 165.0 |
| Pachinko | 5.1 | 14.8 | 72.3 | 8.9 | +74.5\% | 40.3 | 100.8 |
| Other | 2.4 | 3.4 | 5.7 | 1.0 | -58.3\% | 2.1 | 4.2 |
| Operating Income | 7.8 | 10.4 | 23.5 | 18.7 | +139.7\% | 25.2 | 74.0 |
| Operating Income Margin | 23.1\% | 19.2\% | 16.5\% | 36.1\% | +13.0pt | 23.1\% | 27.4\% |
| Unit Sales (Pachislot) | 80,906 | 108,604 | 202,221 | 108,247 | +33.8\% | 188,000 | 478,000 |
| Unit Sales (Pachinko) | 23,764 | 57,749 | 216,860 | 28,606 | +20.4\% | 127,500 | 324,500 |

《Shipment Data / Plan: Pachislot and Pachinko》* Number of titles reflects products launched in this fiscal year.

| Pachislot | FY Ended March 2013 |  |  | FY Ending March 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q | Results Through 2Q | Full Year Results | Results Through 1Q | Forecasts <br> Through 2Q | Full Year <br> Forecasts |
| Sammy | 2 titles | 3 titles | 4 titles | 1title | 2 titles | 5 titles |
|  | 41,523 units | 69,209 units | 91,484 units | 106,674 units | 155,000 units | 365,000 units |
| Rodeo | 0title | 0title | 2titles | 0title | 0title | 1title |
|  | 38,663 units | 38,663 units | 104,041 units | 893 units | 0unit | 30,000 units |
| $\begin{aligned} & \text { TAIYO } \\ & \text { ELEC } \end{aligned}$ | 0title | 0title | 2titles | 0title | 1title | 3 titles |
|  | 720 units | 732 units | 6,696 units | 680 units | 3,000 units | 33,000 units |
| Ginza | - | - |  | - | 1title | 2 titles |
|  | - | - |  |  | 30,000 units | 50,000 units |
| Total | 2 titles | 3 titles | 8 titles | 1title | 4 titles | 11 titles |
|  | 80,906 units | 108,604 units | 202,221 units | 108,247 units | 188,000 units | 478,000 units |


| Pachislot |  |  |
| :---: | :---: | :---: |
| Title | Brand | Unit Sales <br> (Thousands) |
| Pachislot Hokuto No Ken Chapter of <br> Resurrection | Sammy | 106 |

*A portion of breakdown of number of titles and number of unit sales by brand for the forecast of the year ending March 2014 has been changed

| Pachinko | FY Ended March 2013 |  |  | FY Ending March 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q | Results Through 2Q | Full Year Results | Results Through 1Q | Forecasts <br> Through 2Q | Full Year Forecasts |
| Sammy | 2 titles | 5 titles | 8 titles | 1title | 3 titles | 7 titles |
|  | 16,273 units | 45,119 units | 195,088 units | 11,002 units | 90,000 units | 260,000 units |
| TAIYO ELEC | 3 titles | 4 titles | 6 titles | 1title | 3 titles | 5 titles |
|  | 7,491 units | 12,630 units | 21,772 units | 17,604 units | 37,500 units | 64,500 units |
| Total | 5 titles | 9 titles | 14 titles | 2 titles | 6 titles | 12 titles |
|  | 23,764 units | 57,749 units | 216,860 units | 28,606 units | 127,500 units | 324,500 units |
| Board + Frame | 3,815 units | 8,678 units | 160,128 units | 23,557 units | 77,700 units | 163,900 units |
| Board | 19,949 units | 49,071 units | 56,732 units | 5,049 units | 49,800 units | 160,600 units |


| Pachinko |  |  |
| :--- | :---: | ---: |
| Title | Brand | Unit Sales <br> (Thousands) |
| CR Kayou Suspense Gekijou | TAIYO <br> ELEC | 13 |
| Pachinko CR Shin-Juoh Dejihane Ver. / <br> Light Middle Ver. | Sammy | 8 |

## Amusement Machines Sales

| (JPY Billion) | FY Ended March 2013 |  |  | FY Ending March 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Results } \\ \text { Through 1Q } \end{gathered}$ | Results <br> Through 2Q | Full Year Results | Results <br> Through 1Q | $\begin{gathered} \text { YoY } \\ \text { Change } \end{gathered}$ | Forecasts <br> Through 2Q | Full Year <br> Forecasts |
| Net Sales | 8.3 | 18.7 | 39.1 | 6.8 | -18.1\% | 18.0 | 45.5 |
| Domestic | 6.8 | 16.0 | 32.7 | 5.5 | -19.1\% | 15.3 | 39.3 |
| Overseas | 1.5 | 2.7 | 6.4 | 1.3 | -13.3\% | 2.7 | 6.2 |
| Operating Income | 0.2 | 0.8 | 1.9 | -0.4 | - | -0.1 | 2.7 |
| Operating Income Margin | 2.4\% | 4.3\% | 4.9\% | - | - | - | 5.9\% |
| R\&D Expense / <br> Content Production Expense | 1.8 | 3.7 | 7.8 | 1.3 | -27.8\% | 3.6 | 8.8 |

《Major Titles: Amusement Machines》

| Title |  | Sales (JPY Billion) |
| :--- | :---: | ---: |
| BORDER BREAK Series | Video Game | 0.4 |
| WORLD CLUB Champion Football Series | Trading Card Game | 0.4 |
| SENGOKU-TAISEN | Trading Card Game | 0.4 |

[^0]
## Amusement Center Operations

| (JPY Billion) |  | FY Ended March 2013 |  |  | FY Ending March 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Results Through 1Q | Results Through 2Q | Full Year Results | Results Through 1Q | YoY <br> Change | Forecasts Through 2Q | Full Year Forecast |
| Net Sales |  | 10.0 | 21.7 | 42.7 | 10.0 | 0.0\% | 23.0 | 45.5 |
| Operating Income |  | 0.4 | 0.8 | 1.1 | 0.0 | - | 0.4 | 0.2 |
| Operating Income Margin |  | 4.0\% | 3.7\% | 2.6\% | - | - | 1.7\% | 0.4\% |
| Same Store Sales Comparisons |  | 94.6\% | 93.8\% | 93.8\% | 92.5\% | - | 101.5\% | 101.8\% |
| Domestic Facilities | Opened | 1 facility | 1 facility | 3 facilities | 1 facility | - | 2 facilities | 4 facilities |
|  | Closed | 2 facilities | 4 facilities | 8 facilities | 2 facilities | - | 3 facilities | 9 facilities |
|  | Total | 240 facilities | 238 facilities | 236 facilities | 201 facilities | - | 201 facilities | 197 facilities |
| Overseas Facilities |  | 3 facilities | 3 facilities | 3 facilities | 2 facilities | - | 3 facilities | 4 facilities |
| Cap-ex |  | 2.0 | 5.4 | 7.9 | 1.4 | -30.0\% | 5.0 | 10.1 |
| Depreciation |  | 0.9 | 2.1 | 4.6 | 0.9 | 0.0\% | 2.5 | 5.5 |

*Note : From FY ending March 2014, numbers counted as amusement centers in the domestic market are based on amusement centers (game arcades) directly operated by the Group.

《Same Store Sales Comparisons》

| FY Ending March 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | May | June | Results <br> Through <br> 1Q | Forecasts <br> Through <br> $2 Q$ | Full Year <br> Forecasts |  |
| $90.6 \%$ | $89.1 \%$ | $98.8 \%$ | $92.5 \%$ | $101.5 \%$ | $101.8 \%$ |  |


| FY Ended March 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April | May | June | Results Through 1Q | July | August | September | Results Through 2Q | October | November | December | Results through 3Q | January | February | March | Full Year Results |
| 96.6\% | 92.8\% | 95.6\% | 94.6\% | 92.3\% | 90.8\% | 96.2\% | 93.8\% | 93.0\% | 95.4\% | 96.3\% | 93.7\% | 94.8\% | 94.1\% | 93.1\% | 93.8\% |

## Consumer Business

| (JPY Billion) | FY Ended March 2013 |  |  | FY Ending March 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q | Results Through 2Q | Full Year Results | Results Through 1Q | YoY <br> Change | Forecasts <br> through 2Q | Full Year Forecasts |
| Net Sales | 14.9 | 35.3 | 83.8 | 18.8 | +26.2\% | 41.0 | 109.5 |
| Packaged Games | 6.7 | 14.4 | 35.6 | 7.6 | +13.4\% | 13.5 | 45.9 |
| Digital Games | 5.1 | 13.0 | 29.7 | 8.2 | +60.8\% | 17.8 | 40.3 |
| Toy | 1.4 | 3.9 | 8.4 | 1.2 | -14.3\% | 4.6 | 9.9 |
| Animation | 1.7 | 4.2 | 10.5 | 1.8 | +5.9\% | 5.3 | 13.7 |
| Other / Elimination | 0.0 | -0.2 | -0.6 | 0.0 | - | -0.2 | -0.3 |
| Operating Income | -1.5 | -0.7 | -0.7 | 0.0 | - | -3.7 | 3.9 |
| Operating Income Margin | - | - | - | - | - | - | 3.6\% |
| Sales in Units (Thousands) | 1,340 | 2,760 | 10,780 | 1,210 | -9.7\% | 3,010 | 11,660 |
| R\&D Expense / <br> Content Production Expense | 2.9 | 6.6 | 19.5 | 3.6 | +24.1\% | 8.0 | 22.0 |
| Cap-ex | 2.5 | 4.6 | 8.3 | 2.1 | -16.0\% | 4.5 | 8.0 |
| Depreciation | 1.0 | 2.4 | 6.0 | 1.3 | +30.0\% | 3.5 | 7.8 |

《Shipment Data / Plan: Home Video Game Software》 *Number of titles reflects products launched in this fiscal year (Number of titles by platform in based on SKU)

| Breakdown by Region | FY Ended March 2013 |  |  |  |  |  | FY Ending March 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q |  | Results Through 2Q |  | Full Year Results |  | Results Through 1Q |  | Forecasts through 2Q |  | Full Year Forecasts |  |
|  | \# of titles (SKU) | Unit Sales (Thousands) | $\begin{gathered} \begin{array}{c} \text { \# of titles } \\ \text { (SKU) } \end{array} \\ \hline \end{gathered}$ | Unit Sales (Thousands) | $\begin{gathered} \begin{array}{c} \text { \# of titles } \\ \text { (SKU) } \end{array} \\ \hline \end{gathered}$ | Unit Sales (Thousands) | \# of titles (SKU) | Unit Sales (Thousands) | \# of titles (SKU) | Unit Sales (Thousands) | \# of titles (SKU) | Unit Sales (Thousands) |
| Japan | 5 (6) | 230 | 6 (7) | 640 | 10 (13) | 2,140 | 1 (1) | 250 | 4 (6) | 610 | 12 (17) | 2,640 |
| US | 1 (3) | 400 | 2 (4) | 1,160 | 8 (18) | 4,200 | 1 (1) | 370 | 3 (3) | 1,280 | 7 (12) | 4,310 |
| Europe | 1 (3) | 700 | 1 (3) | 960 | 7 (18) | 4,420 | 1 (1) | 570 | 3 (3) | 1,110 | 7 (13) | 4,690 |
| Total | 7 (12) | 1,340 | 9 (14) | 2,760 | 25 (49) | 10,780 | 3 (3) | 1,210 | 10 (12) | 3,010 | 26 (42) | 11,660 |


| Breakdown <br> by Platform | FY Ended March 2013 |  |  |  |  |  | FY Ending March 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Results Through 1Q |  | Results Through 2Q |  | Full Year Results |  | Results Through 1Q |  | Forecasts through 2Q |  | Full Year Forecasts |  |
|  | SKU | Unit Sales (Thousands) | SKU | Unit Sales (Thousands) | SKU | Unit Sales <br> (Thousands) | SKU | Unit Sales <br> (Thousands) | SKU | Unit Sales (Thousands) | SKU | Unit Sales (Thousands) |
| PS3 | 5 | 320 | 5 | 420 | 14 | 2,280 | 0 | 0 | 1 | 150 | 7 | 1,320 |
| Wii | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| WiiU | - | - | - | - | 2 | 310 | 0 | 0 | 3 | 170 | 7 | 950 |
| X360 | 3 | 210 | 3 | 300 | 9 | 1,420 | 0 | 0 | 0 | 0 | 4 | 690 |
| NDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 3DS | 0 | 0 | 1 | 10 | 3 | 200 | 0 | 0 | 0 | 0 | 6 | 980 |
| PSP | 0 | 0 | 0 | 0 | 2 | 130 | 1 | 130 | 2 | 180 | 2 | 200 |
| PSV | 2 | 10 | 3 | 250 | 8 | 520 | 0 | 0 | 1 | 40 | 5 | 650 |
| PC | 2 | 30 | 2 | 40 | 11 | 1,240 | 2 | 380 | 5 | 860 | 11 | 2,580 |
| Catalogue etc. | - | 750 | - | 1,720 | - | 4,650 | - | 690 | - | 1,610 | - | 4,240 |
| Total | 12 | 1,340 | 14 | 2,760 | 49 | 10,780 | 3 | 1,210 | 12 | 3,010 | 42 | 11,660 |

## Consumer Business

《Major Titles／Packaged Games 》

| Title | Region | Platform | Sales Results <br> （thousand units） |
| :--- | :---: | :---: | ---: |
| Company of Heroes 2 | Europe／US | PC | 380 |
| 7TH DRAGON 2020－II | Japan | PSP | 130 |

《 Major Titles／Digital Games 》

| Title | Platform |
| :--- | :---: |
| Phantasy Star Online 2 | PC，PSV |
| Puyopuyo！！Quest | iOS，Android |

＊The contents of this material are the judgment and projections of the Company＇s management based on currently available information． The contents involve risk and uncertainty and the actual results may differ materially from these contents／comments．


[^0]:    *Sales includes sales of cards and other consumables and distribution earnings of revenue sharing titles.

