



October 31, 2014 SEGA SAMMY HOLDINGS INC.

## **Appendix of Consolidated Financial Statements** 6 Months Ended September 30, 2014

# **Consolidated Income Statements**

(JPY Billion)	FY Ended M	Aarch 2013	FY Ended M	Aarch 2014			FY Ending	March 2015	·	
	Results Through 2Q	Full Year Results	Results Through 2Q	Full Year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	YoY Change	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)	YoY Change
Net Sales	136.5	321.4	162.2	378.0	160.0	154.2	-5%	450.0	370.0	-2%
Pachislot and Pachinko Machines	54.3	142.2	71.2	181.8	60.0	60.6	-15%	217.5	158.5	-13%
Amusement Machine Sales	18.7	39.1	18.0	38.6	20.0	18.0	-	46.0	40.0	+4%
Amusement Center Operations	21.7	42.7	21.9	43.2	21.5	20.8	-5%	42.0	41.0	-5%
Consumer Business	35.3	83.8	43.8	99.8	51.0	48.2	+10%	128.5	116.5	+17%
Other	6.3	13.4	7.1	14.5	7.5	6.4	-10%	16.0	14.0	-3%
Operating Income	7.8	19.0	12.3	38.5	-8.0	3.4	-72%	35.0	18.0	-53%
Pachislot and Pachinko Machines	10.4	23.5	15.1	45.2	0.0	7.3	-52%	40.5	25.0	-45%
Amusement Machine Sales	0.8	1.9	-0.0	-1.2	-1.7	0.1	-	-1.7	-2.3	-
Amusement Center Operations	0.8	1.1	0.2	0.0	0.0	-0.2	-	-0.6	-0.8	-
Consumer Business	-0.7	-0.7	1.1	2.0	-0.3	0.9	-18%	6.6	5.0	+150%
Other	-0.1	-0.4	-0.4	-1.2	-2.0	-1.0	-	-2.8	-2.0	-
Eliminations	-3.2	-6.3	-3.6	-6.4	-4.0	-3.7	-	-7.0	-7.0	-
Operating Margin	5.7%	5.9%	7.6%	10.2%	-	2.2%	-5.4pt	7.8%	4.9%	-5.3pt
Ordinary Income	7.2	20.9	14.2	40.5	-8.0	3.3	-77%	35.0	17.0	-58%
Ordinary Income Margin	5.3%	6.5%	8.8%	10.7%	-	2.1%	-6.7pt	7.8%	4.6%	-6.1pt
Extraordinary Gain	0.3	10.1	3.8	15.7	0.0	0.3	-	0.0	0.3	-
Extraordinary Loss	0.3	5.4	0.6	8.7	0.0	3.5	-	0.5	4.6	-
Income before income taxes and minority interests	7.3	25.6	17.4	47.5	-8.0	0.0	-	34.5	12.7	-73%
Net Income	3.8	33.4	11.3	30.7	-7.0	-2.0	-	21.0	4.0	-87%
Net Income Margin	2.8%	10.4%	7.0%	8.1%	-	-	-	4.7%	1.1%	-7.0pt
Dividends per share (JPY)	20.00	40.00	20.00	40.00	20.00	20.00	-	40.00	40.00	-
Earnings per share (JPY)	15.74	137.14	46.76	126.42	-28.74	-8.52	-	86.21	16.40	-
Net Assets per share (JPY)	1,125.09	1,304.44	1,401.90	1,409.27	-	1,387.64	-	-	-	-

## **Costs and Expenses**

(JPY Billion)	FY Ended N	March 2013	FY Ended N	March 2014			FY Ending March 2015				
	Results Through 2Q	Full Year Results	Results Through 2Q	Full Year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	YoY Change	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)	YoY Change	
R&D Expense / Content Production Expense *1	19.1	45.2	25.1	59.2	31.5	28.4	+13%	69.6	67.2	+14%	
Pachislot and Pachinko Machines	8.6	18.0	9.7	19.5	12.5	10.5	+8%	23.2	23.1	+18%	
Amusement Machine Sales	3.7	7.8	4.0	8.9	4.6	3.9	-3%	9.2	9.1	+2%	
Amusement Center Operations	0.1	0.2	0.0	0.1	0.1	0.1	-	0.1	0.2	+100%	
Consumer Business	6.6	19.5	11.3	30.1	13.2	13.7	+21%	34.9	33.8	+12%	
Other, eliminations etc.	0.1	-0.3	0.1	0.6	1.1	0.2	+100%	2.2	1.0	+67%	
Cap-ex	21.6	32.8	22.6	38.1	18.2	14.7	-35%	33.3	33.3	-13%	
Pachislot and Pachinko Machines	9.1	11.9	2.5	7.9	5.6	4.0	+60%	10.9	10.9	+38%	
Amusement Machine Sales	1.0	2.3	0.3	2.0	2.3	2.4	+700%	4.7	4.7	+135%	
Amusement Center Operations	5.4	7.9	4.1	7.7	3.5	3.1	-24%	6.2	6.2	-19%	
Consumer Business	4.6	8.3	4.3	8.3	5.9	4.2	-2%	9.8	9.8	+18%	
Other, eliminations etc.	1.5	2.4	11.4	12.2	0.9	1.0	-91%	1.7	1.7	-86%	
Depreciation *2	7.4	18.1	7.5	16.1	8.2	8.1	+8%	18.3	18.3	+14%	
Pachislot and Pachinko Machines	2.0	5.4	2.8	5.8	3.0	2.9	+4%	7.1	7.1	+22%	
Amusement Machine Sales	0.6	1.5	0.8	1.9	0.9	0.8	-	2.2	2.2	+16%	
Amusement Center Operations	2.1	4.6	2.1	4.7	2.6	2.5	+19%	5.4	5.4	+15%	
Consumer Business	2.4	6.0	1.2	2.6	1.0	1.2	-	2.2	2.2	-15%	
Other, eliminations etc.	0.3	0.6	0.6	1.1	0.7	0.7	+17%	1.4	1.4	+27%	
Advertising *3	5.6	13.1	7.6	16.0	12.1	10.0	+32%	24.9	22.0	+38%	
Pachislot and Pachinko Machines	0.9	2.4	1.4	2.8	1.4	1.2	-14%	4.7	2.9	+4%	
Amusement Machine Sales	0.4	1.2	0.6	1.4	1.0	0.8	+33%	2.2	2.0	+43%	
Amusement Center Operations	0.1	0.1	0.7	1.2	0.8	0.7	-	1.3	1.4	+17%	
Consumer Business	2.9	7.2	3.6	8.6	7.2	5.6	+56%	14.4	13.5	+57%	
Other, eliminations etc.	1.3	2.2	1.3	2.0	1.7	1.7	+31%	2.3	2.2	+10%	

\*1 In the fiscal year ended March 2014 and after, amortization cost of digital titles is included in R&D expense. (Up to the fiscal year ended March 2013, it was included in depreciation.)

\*2 In the fiscal year ended March 2014 and after, amortization cost of digital titles is not included in depreciation. (In the fiscal year ended March 2014 and after, it is included in R&P expense/content production expense.)
\*3 In the fiscal year ended March 2014 and after, advertising expenses are included in cost. (Up to the fiscal year ended March 2013, only selling, general and administrative (SG&A) expenses were included in cost.)





# Pachislot and Pachinko Machines

(JP	Y Billion)	FY Ended N	March 2013	FY Ended N	March 2014		· · · · ·	FY Ending I	March 2015		
		Results Through 2Q	Full Year Results	Results Through 2Q	Full Year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	YoY Change	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)	YoY Change
	Net Sales	54.3	142.2	71.2	181.8	60.0	60.6	-15%	217.5	158.5	-13%
	Pachislot	36.1	64.2	52.2	112.7	40.5	34.6	-34%	136.8	75.5	-33%
	Pachinko	14.8	72.3	16.9	63.5	16.9	25.3	+50%	76.1	82.0	+29%
	Other	3.4	5.7	2.1	5.6	2.6	0.7	-67%	4.6	1.0	-82%
	Operating Income	10.4	23.5	15.1	45.2	0.0	7.3	-52%	40.5	25.0	-45%
	Operating Income Margin	19.2%	16.5%	21.2%	24.9%	-	12.0%	-9.2pt	18.6%	15.8%	-9.1pt
1	Unit Sales (Pachislot)	108,604	202,221	143,171	301,575	114,800	92,998	-35%	374,800	222,998	-26%
I	Unit Sales (Pachinko)	57,749	216,860	54,955	200,225	58,000	86,453	+57%	250,000	267,453	+34%

(Shipment Data / Plan: Pachislot and Pachinko) \* Number of titles reflects products launched in this fiscal year.

	FY Ended 1	March 2013	FY Ended N	March 2014		FY Ending	March 2015	
Pachislot	Results Through 2Q	Full Year Results	Results Through 2Q	Full year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)
Samme	3 titles	4 titles	1 title	5 titles	2 titles	2 titles	6 titles	3 titles
Sammy	69,209 units	91,484 units	114,453 units	264,365 units	84,800 units	83,468 units	319,800 units	163,468 units
Rodeo	0 title	2 titles	0 title	0 title	1 title		1 title	1 title
Koueo	38,663 units	104,041 units	893 units	893 units	20,000 units	-	20,000 units	50,000 units
ТАГУО	0 title	2 titles	1 title	2 titles	1 title	2 titles	3 titles	2 titles
ELEC	732 units	6,696 units	2,375 units	6,445 units	10,000 units	9,530 units	35,000 units	9,530 units
Ginza	-	-	1 title	2 titles	-	-	•	-
Gliza	-	-	25,450 units	29,872 units	-	-	•	-
Total	3 titles	8 titles	3 titles	9 titles	4 titles	4 titles	10 titles	6 titles
Total	108,604 units	202,221 units	143,171 units	301,575 units	114,800 units	92,998 units	374,800 units	222,998 units

Main Pachislot machines launched in the second quarter and number of	
units sold	

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Pachisk	)l	
Title	Brand	Unit Sales (Thousands)
Pachislot Virtua Fighter	TAIYO ELEC	7

	FY Ended 1	March 2013	FY Ended N	March 2014		FY Ending 1	March 2015	
Pachinko	Results Through 2Q	Full Year Results	Results Through 2Q	Full year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)
Samme	5 titles	8 titles	2 titles	7 titles	4 titles	6 titles	7 titles	9 titles
Sammy	45,119 units	195,088 units	27,405 units	160,688 units	35,000 units	62,938 units	175,000 units	223,938 units
ΤΑΙΥΟ	4 titles	6 titles	2 titles	3 titles	3 titles	3 titles	7 titles	7 titles
ELEC	12,630 units	21,772 units	27,550 units	39,537 units	23,000 units	23,515 units	75,000 units	43,515 units
Total	9 titles	14 titles	4 titles	10 titles	7 titles	9 titles	14 titles	16 titles
Total	57,749 units	216,860 units	54,955 units	200,225 units	58,000 units	86,453 units	250,000 units	267,453 units
Board + Frame	8,678 units	160,128 units	35,151 units	103,819 units	24,500 units	24,320 units	124,500 units	80,320 units
Board	49,071 units	56,732 units	19,804 units	96,406 units	33,500 units	62,133 units	125,500 units	187,133 units

Main Pachinko machines launched in the second quarter and number of units sold

L	units sold		
	Pachinko		
	Title	Brand	Unit Sales (Thousands)
	Dejihane CR Hokuto No Ken 5 Jibo	Sammy	13
	CR BLACK LAGOON 2	TAIYO ELEC	10
	Dejihane CR SOUTEN-NO-KEN	Sammy	4



# **Amusement Machine Sales**

( <b>J</b> ]	PY Billion)	FY Ended M	March 2013	FY Ended M	March 2014			FY Ending	March 2015		
		Results Through 2Q	Full Year Results	Results Through 2Q	Full Year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	YoY Change	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)	YoY Change
	Net Sales	18.7	39.1	18.0	38.6	20.0	18.0	-	46.0	40.0	+4%
	Domestic	16.0	32.7	15.5	32.6	16.9	14.9	-4%	38.8	-	-
	Overseas	2.7	6.4	2.5	6.0	3.1	3.1	+24%	7.2	-	-
	Operating Income	0.8	1.9	-0.0	-1.2	-1.7	0.1	-	-1.7	-2.3	
	Operating Income Margin	4.3%	4.9%	-	-	-	0.6%	-	-	-	-

《Major Titles: Amusement Machines》

Title	Game Type	Sales (JPY Billlion)
StarHorse3 Series	Medal Game	1.0
SENGOKU-TAISEN	Trading Card Game	0.8
WORLD CLUB Champion Football Series	Trading Card Game	0.8

\*Sales figures include sales of expendable such as cards and distribution of earnings of revenue sharing titles





### **Amusement Center Operations**

(JPY Billion)	· · ·	FY Ended I	March 2013	FY Ended M	March 2014			FY Ending	March 2015		
		Results Through 2Q	Full Year Results	Results Through 2Q	Full Year Results	Initial Fore casts Through 2Q (announced on May 9)	Results Through 2Q	YoY Change	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)	Yo¥ Change
	Net Sales	21.7	42.7	21.9	43.2	21.5	20.8	-5%	42.0	41.0	-5%
OI	erating Income	0.8	1.1	0.2	0.0	0.0	-0.2	-	-0.6	-0.8	-
	Operating Income Margin	3.7%	2.6%	0.9%	_	-	-	-	-	-	-
Same Store	e Sales Comparisons *1	93.8%	93.8%	95.0%	96.1%	98.3%	98.7%	-	97.5%	97.7%	-
	Opened	1 facility	3 facilities	3 facilities	5 facilities	3 facilities	3 facilities	-	3 facilities	4 facilities	-
Domestic Facilities *2	Closed	4 facilities	8 facilities	3 facilities	9 facilities	7 facilities	3 facilities	-	7 facilities	4 facilities	-
	Total	238 facilities	236 facilities	202 facilities	198 facilities	194 facilities	198 facilities	-	194 facilities	198 facilities	-
Ov	Overseas Facilities		3 facilities	2 facilities	2 facilities	2 facilities	2 facilities	-	3 facilities	2 facilities	-

\*1 The facilities targeted as same stores have been changed from fiscal year ended March 2014 as a result of the integration of the amusement center operation business within the Group

\*2 The counting rules for the number of facilities have been changed for the fiscal year ended March 2014 as a result of the establishment of Sega Entertainment Co., Ltd. and the integration of the amusement center operation business within the Group

#### «Same Store Sales Comparisons»

	FY Ending March 2015											
April	May	June	Results Through 1Q	July	August	September	Initial Forecasts Through 2Q on May 9	Results Through 2Q	Initial Full Year Forecasts on May 9	Revised Full Year Forecasts on Oct 31		
101.7%	103.3%	92.8%	99.4%	97.1%	100.6%	96.0%	98.3%	98.7%	97.5%	97.7%		

	FY Ended March 2014														
April	May	June	Results Through 1Q	July	August	September	Results Through 2Q	October	November	December	Results Through 3Q	January	February	March	Full Year Results
90.6%	89.1%	98.8%	92.5%	94.0%	101.6%	95.7%	95.0%	90.2%	94.0%	99.4%	94.9%	100,7%	94.9%	102.1%	96.1%



### **Consumer Business**

(JPY Billion)	FY Ended N	March 2013	FY Ended 1	March 2014	FY Ending March 2015						
	Results Through 2Q	Full Year Results	Results Through 2Q	Full Year Results	Initial Forecasts Through 2Q (announced on May 9)	Results Through 2Q	YoY Change	Initial Full Year Forecasts (announced on May 9)	Revised Full Year Forecasts (announced on Oct 31)	YoY Change	
Net Sales	35.3	83.8	43.8	99.8	51.0	48.2	+10%	128.5	116.5	+17%	
Packaged Games	14.4	35.6	16.2	38.9	16.3	15.3	-6%	49.0	45.7	+17%	
Digital Games	13.0	29.7	17.6	40.0	23.5	21.9	+24%	52.4	47.3	+18%	
Тоу	3.9	8.4	4.9	8.4	3.9	3.5	-29%	9.7	6.9	-18%	
Animation	4.2	10.5	5.1	12.1	6.0	6.6	+29%	13.9	14.5	+20%	
Other / Elimination	-0.2	-0.6	-0.1	0.4	1.3	0.8	-	3.5	2.1	+425%	
Operating Income	-0.7	-0.7	1.1	2.0	-0.3	0.9	-18%	6.6	5.0	+150%	
Operating Income Margin	-	-	2.5%	2.0%	-	1.9%	-0.6pt	5.1%	4.3%	+2.3p	
Sales in Units (Thousands)	2,760	10,780	3,230	8,730	4,070	4,100	+27%	12,780	11,040	+26%	

《Shipment Data / Plan: Packaged Games Software》 \*Number of titles reflects products launched in this fiscal year (Number of titles by platform in based on SKU)

	FY Ended March 2013				FY Ended March 2014				FY Ending March 2015							
Breakdown by Region	Results Through 2Q		Full Year Results		Results Through 2Q		Full Year Results		Initial Forecasts Through 2Q (announced on May 9)		Results Through 2Q		Initial Full Year Forecasts (announced on May 9)		Revised Full Year Forecasts (announced on Oct 31)	
	# of titles (SKU)	Unit Sales (Thousands)	# of titles (SKU)	Unit Sales (Thousands)	# of titles (SKU)	Unit Sales (Thous ands)	# of titles (SKU)	Unit Sales (Thous ands)	# of titles (SKU)	Unit Sales (Thousands)	# of titles (SKU)	Unit Sales (Thousands)	# of titles (SKU)	Unit Sales (Thous ands)	# of titles (SKU)	Unit Sales (Thous ands)
Japan	6 (7)	640	10 (13)	2,140	3 (3)	400	12 (21)	2,150	5 (6)	1,320	3 (4)	710	14 (18)	3,340	13 (18)	2,270
US	2 (4)	1,160	8 (18)	4,200	3 (3)	1,300	5 (6)	2,800	2 (4)	1,120	1 (4)	1,420	12 (20)	4,540	9 (18)	4,120
Europe	1 (3)	960	7 (18)	4,420	2 (2)	1,520	4 (5)	3,770	2 (7)	1,620	2 (6)	1,960	5 (11)	4,890	5 (12)	4,630
Total	9 (14)	2,760	25 (49)	10,780	8 (8)	3,230	21 (32)	8,730	9 (17)	4,070	6 (14)	4,100	31 (49)	12,780	27 (48)	11,040

		FY Ended M	farch 2013			FY Ended I	March 2014		FY Ending March 2015								
Breakdown by Platform	Results Through 2Q		Full Year Results		Results Through 2Q		Full Year Results		Initial Forecasts Through 2Q (announced on May 9)		Results Through 2Q		Initial Full Year Forecasts (announced on May 9)		Revised Full Year Forecasts (announced on Oct 31)		
	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	SKU	Unit Sales (Thousands)	
PS3	5	420	14	2,280	1	20	5	540	5	270	4	330	11	1,520	11	980	
PS4	-	-	-	-	-	-	1	140	1	90	1	290	3	690	4	760	
WiiU	-	-	2	310	1	0	5	320	1	0	1	0	4	600	4	300	
Xbox360	3	300	9	1,420	0	0	0	0	2	160	2	90	3	700	3	190	
Xbox One	-	-	-	-	-	-	-	-	1	90	1	140	2	440	3	340	
3DS	1	10	3	200	0	0	6	780	2	450	2	310	13	2,270	12	1,380	
PSP	0	0	2	130	1	130	2	160	0	0	0	0	0	0	0	0	
PSV	3	250	8	520	0	0	5	330	4	570	1	50	7	790	5	360	
PC	2	40	11	1,240	5	1,270	8	2,640	1	80	2	120	6	1,150	6	1,210	
Catalogue etc.	-	1,720	-	4,650	-	1,790	-	3,790	-	2,340	-	2,720	-	4,590	-	5,480	
Total	14	2,760	49	10,780	8	3,230	32	8,730	17	4,070	14	4,100	49	12,780	48	11,040	





### **Consumer Business**

《Major Titles / Packaged Games 》

Title	Region	Platform	Sales Results (thousand units)
Persona 4 The ULTIMAX ULTRA SUPLEX HOLD	Japan, US	PS3, Xbox360	230

《 Major Titles / Digital Games 》

Title	Platform
PHANTASY STAR ONLINE 2	PC, PSV
Puyopuyo!! Quest	iOS, Android
CHAIN CHRONICLE – Kizuna no Shintairiku	iOS, Android

\* The contents of this material are the judgment and projections of the Company's management based on currently available information. The contents involve risk and uncertainty and the actual results may differ materially from these contents / comments.