

# FY 2008 1st Quarter Results

### July 27th, 2007 SEGA SAMMY HOLDINGS INC

#### [Disclaimer]

The contents of this material and comments made during the questions and answers etc of this briefing session are the judgment and projections of the Company's management based on currently available information.

These contents involve risk and uncertainty and the actual results may differ materially from these contents/comments.

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## Good morning.

I am Nakayama, Executive Vice President and Representative Director at Sega Sammy Holdings. We thank you for joining us today as we discuss our Q1 results.



## Highlights

#### ■ Sales/Profits

Sales of ¥95.4 Billion, Operating Loss of ¥2.4 Billion, Quarterly Net Loss of ¥5.0 Billion

⇒Sales of Pachislot machines well above prior year's levels leading to 11.4% more revenue. As expected operating losses were incurred in the Amusement Machines, Amusement Facilities and Consumer Segments, all of which are second half weighted

■ Segment Overview

Pachinko Pachislot: Pachislot replacement cycle delayed, but sales far exceed last year's

levels

Amusement Machines: With the lack of new large scale equipment such as was introduced in

the comparable period, revenues and profits fell, but sales were steady and focused on the continuing orders for product introduced in the

prior fiscal year

Amusement Facilities: Same store sales below last year's levels, but with cost controls losses

re reduced

Consumer: Domestic sales in line with plans, overseas operations gearing up for

major 2<sup>nd</sup> half titles, R&D spend up due to strengthening our global

network

#### ■ Corporate Actions

•Formal conclusion of comprehensive business tie-up with Sanrio

Hajime Satomi named President and Representative Director CEO and COO of SEGA

**C**orporation

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Firstly, some highlights from the period.

Net sales rose 11.4% over the comparable period to 95.4 billion yen, however the company posted a net operating loss of 2.4 billion yen. This came as a result of the fact that major products and services being planned for launch in the second half while costs were recognized in advance, all of which was in line with our expectations.

Looking segment by segment, with the new regulation replacement cycle underway we saw sales of pachislot machines well above last year's levels. Lacking the launch of major products such as influenced the comparable period's results, profitability fell in the Amusement Machines segment, but results were in line with our plans. Same store sales fell below last years levels in the Amusement Facilities segment, but through reduction in costs profitability is being enhanced. The Consumer segment trended about in line with plans.

Corporate actions in the period included a broad business tie up with Sanrio, the formal contract with which was concluded on April 27<sup>th</sup>. Additionally, in order to take decisive measures to strengthen operations at SEGA, Mr. Satomi was named President, CEO and COO of SEGA and will work to strengthen the business structure and drastically strengthen SEGA's profitability.



### Condensed Consolidated Income Statement

(IDV DUIT		FY 2007		FY 2008			
(JPY Billions)	1Q	1H	FY	1Q	1H Plan	FY Plan	
Net Revenue	85.6	283.5	528.2	95.4	310.0	670.0	
Operating Profit	2.7	62.9	76.5	-2.4	14.0	70.0	
Ordinary Profit	2.4	66.0	81.2	-1.4	13.0	67.0	
Net Income	0.7	37.9	43.4	-5.0	-5.0	35.0	

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Results for the 1st Quarter of the March 2008 Fiscal year were as follows:

Net sales 95.4 billion yen

Operating loss of 2.4 billion yen

Ordinary loss of 1.4 billion yen

Net loss of 5.1 billion yen

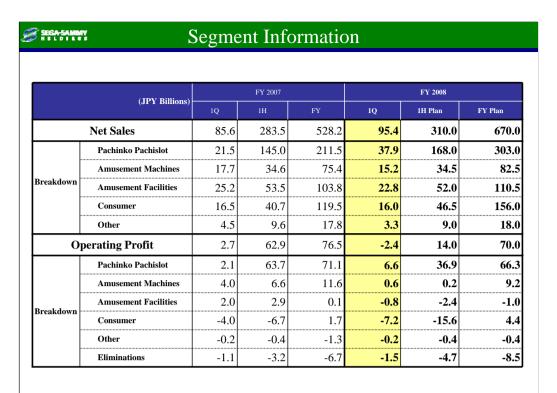
As I mentioned earlier in the call, with the recognition that many of the main products and services for this fiscal year will be launched in the second half while costs are recognized up front, results were within our expectations.

Also, as was announced on July 25<sup>th</sup>, Sammy Networks is took a 1.1 billion yen extraordinary loss on its investment in a subsidiary in China.

7	Assets			[ Liabilitie	es and N		Y Billions
Account	End March 2007	End 1Q	Change	Account	End March 2007	End 1Q	Change
Cash and Cash Equivilents	146.6	137.4		Accounts Payable	71.4	70.9	(0.4)
Accounts Receivable	83.4	57.3		Short term borrowings	29.2	30.1	0.8
Securities	0.9	0.9	0.0	Other	52.3	40.7	(11.5)
Inventories	40.1	51.1	10.9	Current Liability %	27.9%	26.9%	-1.1%
Other	40.9	41.1	0.2	Total Current Liabilities	153.0	141.8	(11.1)
Current Asset %	56.8%	54.8%	-2.0%	Bonds Payable	15.6	15.6	0.0
Total Current Assets	312.1	288.1	(24.0)	Long Term Debt	1.1	3.5	2.4
Tangible Fixed Assets	111.8	115.2	3.3	Other	21.2	22.1	0.8
Intangible Fixed Assets	25.2	23.6	(1.6)	Long Term Liabilities %	6.9%	7.9%	1.0%
	63.4	60.0	(3.4)	Total Long-term Liabilities	38.0	41.4	3.3
Investment Securities	00.4	03.4 00.0		Total Liabilities	191.0	183.2	(7.7)
Other	37.1	38.9	1.8	Shareholders Equity	348.5	335.0	(13.5)
				Valuation/Translation Adjustments	(10.4)	(12.2)	(1.7)
				Warrants	0.4	0.6	0.1
				Minority Interest	20.3	19.2	(1.0)
Fixed Asset %	43.2%	45.2%	2.0%	Net Assets %	65.2%	65.2%	0.0%
Total Fixed Assets	237.7	237.9	0.1	Total Net Assets	358.8	342.7	(16.0)
Total Assets	549.9	526.0	(23.8)	Total Liabilities and Net Assets	549.9	526.0	(23.8)
Topics							
■ Decreased accounts receivable, etc. yield a decline in total assets of ¥23.8 billion ■ Net assets sink by ¥16 billion as a result of the quarterly loss and dividend payment							

Next we will move to the balance sheet.

There have been no major changes since the end of the prior fiscal year, but a lower amount of receivables as well as the payment of 16 billion yen in dividends has lead to a 23.8 billion yen drop in total assets.



Following we have the breakout by segment.

With an increased number of pachislot sales versus the comparable period sales and profits in that segment rose, but in the other segments results were flat to down with certain areas even showing operating losses. These figures are the result of the launch of main products and services expected to be concentrated in the second half.

The results of each individual segment will be explained later.

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	1Q Results		1st Half Outlook
Pachislot	■Sales at subsidiary brands strong ⇒Ginza  "Ring ni Kakero" "Urusei Yatsura" ⇒Rodeo  "Devil May Cry 3"  ■As of June end 56% of market is reg 5 ⇒Introduction of new reg machines is proceeding well, but halls using popular old reg machines until their deadline ■Drivers of replacement ⇒discounts, rentals	Pachislot	■ Strong Demand for Hokuto no Ken 2  ⇒ Orders already exceed 100k  ■ Will be announcing new titles as appropriate upon reflection on market movements
Pachinko	■ Repeat orders for CR Aladdin Destiny ■ Second half weighted  ⇒ Ginza branded "Love Love Olive" only title released in 1Q ■ New Pachinko R&D Process ⇒ Expect machines designed under this process to hit the market in the 2 <sup>nd</sup> half.	Pachinko	■ Strong demand for "Sakura Taisen" which will be released in September ■ Results of the new development "gate" process will be reflected in the second half.

Net sales were up 76%, totaling 37.9 billion yen, and operating income was 6.6 billion yen, or 3.1x the comparable period's level, in the pachinko pachislot segment, reflecting an large increase in both sales and profits versus the comparable period.

Sammy's subsidiary companies performed well, with Rodeo branded "Devil May Cry 3" selling 41,000 units and Ginza branded "Urusei Yatsura" selling 26,000 units. There were 22,744 machines introduced under the rental plan which was designed to support the conversion of the market to new reg games.

As for pachinko, the introduction of most major machines is slated for the second half, and the only machine introduced in the first quarter was Ginza branded "CR Love Love Olive." "CR Aladdin Destiny", which had been introduced in the prior period continued to garner repeat orders.

As we look towards our interim forecasts, a major title for this year, Sammy branded "Hokutonoken 2" has begun shipping and has booked orders of over 100 thousand units to date. Additionally, pachinko product "CR Sakura Taisen", which will be shipped in September, has been selling well and at present orders are close to 40 thousand. With the introduction of pachinko titles in the 2<sup>nd</sup> Half which have been designed under the new R&D process, we expect to see significant impact from this series of machines.



## Pachislot Results

### 1Q Results

	(IDV D:II:)		FY 2007			FY 2008		
	(JPY Billions)	1Q	1H	FY	1Q	1H Plan	FY Plan	
		21.5	145.0	211.5	37.9	168.0	303.0	
Net Sales	Pachislot	10.9 (0.2)	123.4 (1.5)	173.7 (5.9)	32.9 (3.6)	132.0 (10.5)	186.6 (22.4)	
	Pachinko	9.1	16.1	28.3	2.3	29.1	100.1	
	Peripherals and Other	1.7	5.5	9.5	2.8	6.9	16.3	
Operating Profit		2.1	63.7	71.1	6.6	36.9	66.3	
Op	erating Margin	10.0%	43.9%	33.6%	17.4%	21.9%	21.8%	

### Sales Breakdown

Brand	FY 2007		FY 2008		
Dianu	1Q	1Q	1H Plan	FY Plan	
6.0	1 Title	4 Titles	4 Titles	8 Titles	
Sammy	12,081 Units	27,026 Units	255,000 Units	335,000 Units	
nnnen	1 Title	1 Title	4 Titles	7 Titles	
(RODEO)	19,755 Units	47,290 Units	93,000 Units	128,000 Units	
A SOL	-	1 Title	3 Titles	6 Titles	
GINZA	-	36,813 Units	63,000 Units	103,000 Units	
Unit Supply	0 Titles	3 Titles	10 Titles	12 Titles	
Cint Supply	0 Units	15,008 Units	75,000 Units	95,000 Units	
	2 Titles	9 Titles	21 Titles	33 Titles	
Total	31,836 Units	126,137 Units (22,744	486,000 Units	661,000 Units	
	( 2,332 Units)	(22,744 Unite)	(51,000 Units)	(88,000 Units)	

### Top Sellers

Brand	Title	1Q Sales	Installed From
f) Commu	Disc Up Alternative	14,797 Units	June
Sammy	Kemonochi!	5,657 Units	May
RODEO	Devil May Cry 3	41,125 Units	June
	Urusei Yatsura	26,313 Units	May
ONZA	Ring ni Kakero 1	10,498 Units	Prior Period
Unit Supply	Sangokushi(IGT) Other	15,008 Units	-

<sup>\*</sup> Number of titles reflects products which began sellling in the period

<sup>\*</sup> Unit Supply includes the supply of parts to other makers



## Pachinko Results

### 1Q Results

			FY 2007		FY 2008		
	(JPY Billions)	1Q	1H	FY	1Q	1H Plan	FY Plan
		21.5	145.0	211.5	37.9	168.0	303.0
Net Sales	Pachislot	10.9 (0.2)	123.4 (1.5)	173.7 (5.9)	32.9 (3.6)	132.0 (10.5)	186.6 (22.4)
	Pachinko	9.1	16.1	28.3	2.3	29.1	100.1
	Peripherals and Other	1.7	5.5	9.5	2.8	6.9	16.3
	Operating Profit		63.7	71.1	6.6	36.9	66.3
	Operating Margin	10.0%	43.9%	33.6%	17.4%	21.9%	21.8%

### Sales Breakdown

Brand	FY 2007	FY 2008		FY 2007 FY 2008		
brand	1Q	1Q	1H Plan	FY Plan		
0.0	3 Titles	0 Titles	3 Titles	8 Titles		
Sammy	33,431 Units	7,538 Units	102,000 Units	322,000 Units		
can be	1 Title	1 Title	2 Titles	4 Titles		
GINZA	12,201 Units	2,131 Units	25,000 Units	65,000 Units		
Total	4 Titles	1 Title	5 Titles	12 Titles		
Total	45,632 Units	9,669 Units	127,000 Units	387,000 Units		

### Top Sellers

Brand	Title	1Q Sales	Installed From
Sammy CR Aladdin Destiny		6,617 units	Prior period
GINZA	CR Love Love Olive	1,885 units	June

\*Number of titles reflects products which began selling in the period



## Segment Results : Amusement Machines

#### 10 Results

- Sales lower than in the comparable period when Star Horse 2 New Generation was introduced, but progressing well towards interim plans
- Main titles to be released in 2<sup>nd</sup> Half
- Continue sales of titles introduced in the prior period
- ⇒ "Sangokushi Taisen 2" and "Initial D 4" sell in line with expectiations

#### 1H Drivers

- ■1st Half will be driven by old titles
- ⇒ Demand for "Star horse 2 Second Generation" accelerating
- $\Rightarrow$  Introduce major new titles in the 2<sup>nd</sup> Half
- To Amigyo (introduced in July) is strong

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In amusement machines, with the continued sales of long sellers like "Sangokushi Taisen 2" and "Initial D 4" net sales came in 14% below the comparable period's level at 16.6 billion yen, and operating income was down 85% at 0.6 billion yen.

In the comparable period last fiscal year Star Horse 2 had a major impact, and thereby sales and profitability fell in comparison. With major products slated for introduction in the second half we are proceeding according to our interim plans.

We expect to continue selling machines introduced last fiscal year in the 2<sup>nd</sup> Quarter, but have also introduced "Toamigyo" in July which is currently selling well.

We expect to see a positive impact on profitability from the machines which will be introduced in the second half.



## Segment Results : Amusement Machines

## 1Q Results

			FY 2007			FY 2008		
	(JPY Billions)	1Q	1H	FY	1Q	1H Plan	FY Plan	
	Net Sales	17.7	34.6	75.4	15.2	34.5	82.5	
Break-	Domestic	15.8	31.4	65.7	12.5	27.5	67.5	
down	International	1.8	3.1	9.7	2.7	7.0	15.0	
0	perating Profit	4.0	6.6	11.6	0.6	0.2	9.2	
	perating Margin	22.5%	19.0%	15.4%	3.9%	0.5%	11.1%	

### Top Sellers

1Q Titles	Units Sold
Initial D Arcade Stage 4	Satellite: 758
Sangokushi Taisen 2	Card: 14,308 Cartons
Star Horse 2 Second Generation	Body:23 Satellite:298

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## Segment Results: Amusement Facilities

#### 10 Results

- Same store sales comps for the quarter at
- Kids cards below last years levels, but above plans for 1st Half
- ⇒ With support from various media tie-ins "Dinosaur King" succeeds
- ⇒ Total Kids Card shipments of 29 million
- Application of new depreciation policies increases expenses
- With cost suppression losses are reduced

#### 1H Drivers

- Introduce new titles in Kids Cards
- "Ishoni Wan Wan", "Konchu Dash!!", "Marin Marin"
- Currently evaluating businesses to implement aggressive measures to increase profitability
- ⇒ Fully evaluating each facility in terms of current profitability and future potential
- Look for increased same store sales numbers from Summer onward
- ⇒ Raise awareness through kids oriented "Welcome to Sega" campaign this summer, increase service level

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In the Amusement Facilities segment we recorded net sales of 22.8 billion yen, a decline of 9%, and an operating loss of 0.8 billion yen, off from a 2 billion yen operating profit in the prior year's period.

This came as we saw same store sales comp at -11.2%. Sales of kids cards were at 29 million in the period which, while less than the prior year, exceeded plans.

In the second quarter we expect to release multiple new kids card game titles, and with the "Welcome to SEGA" campaign and through various events we hope to be able to increase profitability at existing stores.

With the introduction of new accounting policies related to depreciation, the depreciation expense in the segment was slightly less than 200 million yen above plan in the 1<sup>st</sup> Quarter.



## Segment Results : Amusement Facilities

## 1Q Results

JPY Billions		FY 2007			FY 2008	
JF1 billions	1Q	1H	FY	1Q	1H Plan	FY Plan
Net Sales	25.2	53.5	103.8	22.8	52.0	110.5
(Overseas Portion)	1.9	4.3	9.8	2.4	6.1	13.1
Operating Profit	2.0	2.9	0.1	-0.8	-2.4	-1.0
Operating Margin	7.9%	5.4%	0.1%	-	-	-
Same Store Comps	+3.8%	+0.2%	-4.2%	-11.2%	-3.5%	+2.1%
Domestic Locations	460	463	449	442	431	435
Stores Opened	4	10	18	3	13	26
Stores Closed	6	9	31	10	31	40
Depreciation	3.5	8.2	18.0	3.4	5.8	14.3
Capex	4.5	11.8	18.1	2.9	8.0	18.2

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## **Segment Results : Consumer Business**

#### 10 Results

- Domestic software business on track
- No major new titles yet main titles to be released in 3Q
- ■With the continued buildout of a global R&D structure, R&D costs rise 2.5 billion yen over the prior year's period
- Change in China online business model

  ⇒ End direct management of unprofitable
  portal site, change to a content licensing
  strategy

#### 1H Drivers

- ■Introduction of title for summer holidays "Mushiking King of Beetles Special Collection"
- Main titles to be introduced in the 2<sup>nd</sup> Half "Mario & Sonic at the Olympic Games", "The Golden Compass," etc.

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The consumer segment recorded net sales of 16 billion yen, down 3% year over year and an operating loss of 7.2 billion yen up or 3.2 billion more than the comparable period.

Sales of video games were slightly below plan in the period.

With the continued expansion of our global development system R&D costs were 2.5 billion yen above the comparable period.

In the first half we intend on introducing a Mushiking related and other titles for the summer holidays, and major titles "Mario and Sonic at the Olympic Games" and "The Golden Compass" will be released in the second half.

In the China online business SEGA has withdrawn from direct operation of the portal site, and is switching to a licensing based business model.



## Segment Results : Consumer Business

## 1Q Results

JPY Billions		FY 2007			FY 2008		
JF I Dillions	1Q	1H	FY	1Q	1H Plan	FY Plan	
Net Sales	16.5	40.7	119.5	16.0	46.5	156.0	
Video Games	7.9	20.8	76.1	7.5	23.1	102.1	
Network/Other	8.6	19.9	43.4	8.5	23.4	53.9	
Operating Income	-4.0	-6.7	1.7	-7.2	-15.6	4.4	
Operating Margin	-	-	1.4%	-	-	2.8%	
R&D Expense	5.7	11.7	26.6	8.1	21.6	38.4	
Units Sold (Thousands)	2,140	5,750	21,270	1,430	6,340	28,000	

Video	Game	es Sales			
		FY 20	07 1Q	FY20	08 1Q
Sales Region		# of Titles	Sales (Thousands)	# of Titles	Sales (Thousands)
	Japan	15	580	5	390
Breakout	US	5	870	2	590
	Europe	9	680	2	450
Tota	al	29	2,140	9	1,430

Region	Platform	FY 2008 1Q Titles	Sales (Thousands)
Japan	PS2	Shining Wind	140
us	PS2,/Xbox/GC/ PC	SONIC MEGA COLLECTION PLUS	70
Europe	PS3/X360/PSP	Virtua Tennis 3	50

		FY 2007 1Q		FY 2008 1Q	
Platform		# of Titles	Sales (Thousands)	# of Titles	Sales (Thousands)
	PS2	9	290	3	160
	GC	-	-	-	-
	XBox	1	150	-	-
	PS3	-	-	-	-
	Wii	-	-	1	10
Breakout	Xbox360	3	10	-	-
	NDS	2	20	3	70
	PSP	9	490	2	60
	GBA	-	-	-	-
	PC	5	140	-	-
	Catalogue	-	1,040	-	1,130

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Today we will refrain from making any detailed comments related to our listed subsidiaries.

Please contact the responsible IR team at the subsidiary for details.

That concludes our prepared remarks for today. We will now open the floor for any questions.



## Results of Listed Subsidiaries

#### Sammy NetWorks

(1011 0111	FY 2007	FY 2008			
(JPY Billions)	1Q	1Q	1H Plan	FY Plan	
Net Sales	2.17	2.67	5.48	11.73	
Operating Profit	0.58	0.23	0.7	2.03	
Operating Margin	26.7%	8.6%	12.8%	17.3%	

### SEGA

(JPY Billions)	FY 2007	FY 2008			
(JF1 billions)	1Q	1Q	1H Plan	FY Plan	
Net Sales	3.07	2.60	7.50	17.50	
Operating Profit	0.09	-0.46	-0.18	0.67	
Operating Margin	3.0%	-	-	3.8%	

#### Sammy Networks

- Overseas: Various regulations tightened difficult situation persists
- Domestic Content: Online Mahjong game "777Town Mahjong" under testing, partnership announced with KDDI on new mupass service "Mobapuri"
- Net sales above plans, but a write down in goodwill expands the loss in the overseas business

#### Sega Toys

- Edutainment, Girls Toys Series and licensing well below prior year
  - ⇒Stabilize the kids toy market development
- ■Domestic adult market strong
- ⇒Continue to aggressively develop this business

  ■Overseas market trended well as they had in the prior year
- Develop adult oriented contend for newly formed company Taiyo



## Results of Listed Subsidiaries



(**************************************	FY 2007	FY 2008			
(JPY Billions)	1Q	1Q	1H Plan	FY Plan	
Net Sales	2.79	3.21	7.68	17.43	
Operating Profit	0.12	-0.13	0.56	1.91	
Operating Margin	4.4%	-	7.3%	11.0%	

(JPY Billions)	FY 2007	FY 2008		
(JF 1 Dillions)	1Q	1Q	1H Plan	FY Plan
Net Sales	3.75	2.62	7.52	15.3
Operating Profit	-0.07	-0.06	0.01	0.06
Operating Margin	-	-	0.1%	0.4%

#### **TMS Entertainment**

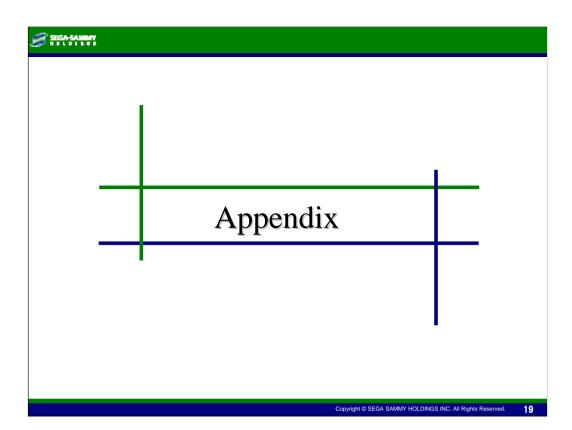
- ■Increased revenues but decreased profits year over year. No change to plans.
- ■Animation business year over year

More productions this year lead to greater revenue, but the impact from high margin sales fell off leading to overall lower profitability

■ As a result of business enhancement initiatives, the amusement business sees larger revenues and profits

#### Nisshou Interlife

- ■Specialized Construction Department store renovation trends firm Sales and profits exceed plan
- ■Comprehensive construction Selectivity and project delays lead to decreased revenues. Increased gross margins, but operating loss.





## Company Profile

Company Name	Sega Sammy Holdings, Inc.
Head Office	Shiodome Sumitomo Building, 1-9-2 Higashi Shimbashi, Minato-ku, Tokyo 105-0021, Japan
Established	October 1, 2004
Capital	29.9billion
Number of Shares Outstanding	283,229,476 shares

		Major Shareholders	Equity Shares	% Voting
I	1	Hajime Satomi	43,569,338	17.29%
I	2	Sega Sammy Holdings	31,276,992	-
I	3	The Chase Manhattan Bank, N.A. London	19,591,357	7.77%
I	4	FSC Co., Ltd.	14,172,840	5.62%
I	5	State Street Bank and Trust Company	13,996,821	5.55%
I	6	Hero and Company	13,063,509	5.18%
I	7	Morgan Stanley and Company Inc.	6,916,718	2.74%
	8	The Master Trust Bank of Japan, Ltd. (As Trustee)	6,408,400	2.54%
I	9	Japan Trustee Services Bank, Ltd. (As Trustee)	4,867,800	1.93%
	10	Goldman Sachs and Company Regular Account	3,310,455	1.31%

Shareholder Data				
Туре	% of Shares	% by Number of Shareholders		
Financial Institutions	10.33%	0.12%		
Securities Companies	2.02%	0.12%		
Other Companies	7.33%	0.84%		
Foreign Institutions and Individuals	36.70%	0.63%		
Japanese Individuals and Other	32.57%	98.29%		
Treasury stock	11.04%	0.00%		

Shareholders

Data on this page as of end of March 2007



## Company Profile (Subsidiaries)

Subsidiary	Listed on:	Main operations	Shares held by the Company (Percentage of voting rights)
Sammy NetWorks Co., Ltd.	TSE Mothers Securities code: 3745	Consumer Distribution of music related content and game related content through mobile phones and the Internet.	24,804 shares (56.3%)
SEGA TOYS, LTD.	JASDAQ Securities code: 7842		11,250,000 shares (52.4%)
TMS Entertainment ltd.	NSE 2 <sup>nd</sup> Section Securities code: 3585	Consumer• Amusement Facilities> Planning, production, sales and export of animation films, and amusement businesses	23,549,000 shares (55.5%)
NISSHO INTER LIFE CO., LTD.	JASDAQ Securities code: 1986		7,714,400 shares (51.3%)

Data as of March 31st, 2007



## Costs and Expenses

		FY 2007				
(JPY Billion)	1Q	1H	FY	1Q	1H Plan	FY
R&D	11.0	23.0	52.1	14.7	36.4	67.3
Capex	11.7	23.7	36.6	11.5	12.1	30.7
Depreciation	5.0	11.5	28.0	8.0	8.8	20.8
Advertising	3.9	10.2	22.2	3.0	8.4	22.4



## Pachinko/Pachislot Market Data

#### Pachinko Halls

(Number of pachinko halls with pachinko machines installed includes facilities that combine installations of pachinko machines and pachislot machines.)

	2001	2002	2003	2004	2005	2006
Number of pachinko halls with pachinko machines installed	15,691	15,255	14,695	13,844	12,913	12,588
Number of pachinko halls with pachislot machines installed	1,110	1,249	1,381	1,773	2,252	2,086
Total	16,801	16,504	16,076	15,617	15,165	14,674

### Pachinko Pachislot Unit Sales•Installed Base•Market Scale

		2001	2002	2003	2004	2005	2006
	Units sold	3,230,489	3,174,079	3,686,677	4,012,901	4,047,427	3,831,211
	Units installed	3,326,583	3,252,241	3,227,239	3,077,537	2,960,939	2,932,952
Pachinko	Market size (millions of yen)	569,129	561,506	672,055	786,413	867,209	875,009
	Units sold	1,290,719	1,501,894	1,842,392	1,675,049	1,804,292	1,637,853
	Units installed	1,459,233	1,606,123	1,660,839	1,887,239	1,936,476	2,003,482
Pachislot	Market size (millions of yen)	351,344	396,566	526,354	524,882	543,049	485,404

# of halls and units installed according to the National Police Assoication (Calander Year), Units installed and market size according to Yano Research.



## Pachinko/Pachislot Sales Share

	Share of Annual Pachislot Machine Sales											
	2003			2004			2005			2006		
Rank	Manufacturer	Share	Units sold	Manufacturer	Share	Units sold	Manufacturer	Share	Units sold	Manufacturer	Share	Units sold
1	Sammy	32.1	591,754	Sammy	40.4	676,933	Sammy	33.6	607,106	Sammy	32.0	523,422
2	Olympia	18.5	340,000	Olympia	16.4	275,000	Daito Giken	13.1	236,000	Daito Giken	12.2	200,000
3	Aruze	13.6	250,559	Yamasa	9.0	150,000	Olympia	10.4	187,000	Yamasa	10.6	173,000
4	Yamasa	11.9	220,000	Daito Giken	7.9	132,000	Yamasa	8.3	150,000	Olympia	9.6	158,000
5	Daito Giken	4.9	90,000	Aruze	4.6	77,881	SANKYO	6.2	111,659	Kitadenshi	9.5	155,000

	Share of Annual Pachinko Machine Sales											
		2003		2004			2005			2006		
Rank	Manufacturer	Share	Units sold	Manufacturer	Share	Units sold	Manufacturer	Share	Units sold	Manufacturer	Share	Units sold
1	Sanyo Bussan	25.2	930,000	Sanyo Bussan	22.9	920,000	Sanyo Bussan	24.7	1,000,000	Sanyo Bussan	23.2	887,000
2	SANKYO	16.4	605,589	SANKYO	21.2	849,911	SANKYO	18.3	740,320	Kyoraku	21.0	804,000
3	Daiichi	9.5	350,546	Heiwa	8.7	350,184	Kyoraku	9.6	390,000	SANKYO	16.6	636,105
4	Heiwa	7.1	260,894	Daiichi	7.7	308,173	Newgin	7.9	320,000	Newgin	6.6	253,000
5	Sammy	6.7	248,533	Newgin	6.9	278,000	Sammy	7.1	288,895	Daiichi	5.1	195,947
		Sammy	5.8	233,049				Sammy	3.5	132,981		

Source: Yano Research Institute Ltd.



# AM machines net sales, operations net sales and home videogame related market (hardware & software)

Yen Millions

		2002	2003	2004	2005	2006
	AM machines net sales	154,528	177,889	180,550	199,227	-
AM	facilities operations net sales	605,521	637,744	649,223	682,458	-
Nui	mber of amusement centers	11,499	10,759	10,109	9,515	9,091
Number	Number of game machine units installed		428,358	438,986	445,025	460,031
Number of	Number of game machine units installed per		39.8	43.4	46.8	50.6
Home	Hardware net sales	790,767	631,481	425,143	862,163	958,129
videogame	Software net sales	475,875	437,975	494,840	502,579	674,174

Source: JAMMA, AOU and NSA (net sales figures), and National Police Agency (Figures other than net sales are on a calendar year basis)





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