

# FY 2009 1st Quarter Results

### August 1st, 2008 SEGA SAMMY HOLDINGS INC

[Disclaimer]

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These contents involve risk and uncertainty and the actual results may differ materially from these contents/comments.

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# Highlights

Items		Points
T	Net Sales • Profits	Net sales: 74.6 Billion, Operating loss: 10.2 Billion, Net loss: 10.5 Billion Decrease in sales and expansion of loss, but in line with plan.
1	vet Sales I fonts	⇒No change of full year plan
	Pachinko Pachislot	•Decrease in sales and profits year-over-year, posted operating loss
		•No major new titles yet - main titles to be released in 2Q onward
		Pachislot machine sales were below last year level
		•Pachinko machine sales were above last year level with business contribution by TAIYO ELEC that became a subsidiary after 2 <sup>nd</sup> half of previous fiscal year although the introduction of a certain title was postponed.
	Amusement Machine	• Decrease in sales and profits year over year
		•Continued to sell the products introduced in the prior fiscal year
Segment Overview		•Introduced "WORLD CLUB Champion Football Intercontinental Clubs 2006-2007" from June, main title of this fiscal year.
Overview	Amusement Facilities	•Decrease in sales, expansion of operating loss
		•Same store sales below last year's level
		•Continued closure and selling facilities with low profitability
	Consumer	Increase in revenue, narrower operating loss
		•Overseas sales continuously strong, movie contents titles
		•Domestic sales also steady
	Others	•Decrease in sales due to sale of subsidiary company
		•Returned to profitability

#### **SEGA-SAMMY** HOLDINGS Condensed Consolidated Income Statement

		FY 2008			FY 2009			
	1Q	Interim	FY	1Q		Interim	FY	
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan	
Net Sales	95.4	231.0	458.9	74.6	-21.8%	200.0	470.0	
<b>Operating Income</b>	-2.4	-4.3	-5.8	-10.2	_	-10.0	15.0	
Operating margin				_			3.2%	
Ordinary Income	-1.4	-3.9	-8.2	-9.8	_	-11.0	13.0	
Ordinary income margin	_					_	2.8%	
Net Income	-5.0	-20.2	-52.4	-10.5	-	-12.0	5.0	
Net income margin				_			1.1%	
Dividend per share	_	30	45	-	_	15	30	
Earning per share (Yen)	-20.19	-80.44	-208.26	-41.81		-47.63	19.85	
Net assets per share (Yen)	1281.36	1196.21	1030.09	989.32				

## Condensed Consolidated Balance Sheet

Units: JPY Millions

	[ Assets ] [ Liiabilities and Net Assets							
Account	Prior	Current	Change	Account	Prior	Current	Change	
Cash and Cash Equivilents	101,539	103,699	2,160	Accounts Payable	49,496	32,769	-16,727	
Accounts Receivable	72,541	40,637	-31,904	Short term borrowings	27,455	32,767	5,311	
Securities	2,495	3,497	1,002	Other	55,911	43,199	-12,712	
Inventories	51,435	50,606	-829					
Other	47,026	42,983	-4,043	Total Current Liabilities	132,863	108,735	-24,127	
				Bonds Payable	25,679	25,679	0	
Total Current Assets	275,038	241,423	-33,614	Long Term Debt	6,988	6,738	-249	
Tangible Fixed Assets	104,029	104,334	305	Other	22,483	22,552	68	
Intangible Fixed Assets	20,217	20,292	75					
Investment Securities	35,608	35,356	-251	Total Long-term Liabilities	55,151	54,970	-181	
investment securities	55,000	55,550	-251	Total Liabilities	188,014	163,705	-24,309	
Other	34,749	33,442	-1,307	Shareholders Equity	278,253	263,952	-14,300	
				Valuation/Translation Adjustments	-18,733	-14,709	4,024	
				Warrants	1,070	1,202	131	
				Minority Interest	21,038	20,699	-339	
<b>Total Fixed Assets</b>	194,604	193,425	-1,178	Total Net Assets	281,627	271,144	-10,483	
Total Assets	469,642	434,849	-34,792	Total Liabilities and Net Assets	469,642	434,849	-34,792	

Topics

Equity ratio was 57.3% at the end of 1Q, improved from 55.3% at the end of the previous fiscal year. Still keeps strong financial position

# Segment Information

	FY 2008			FY 2009			
	1Q	Interim	FY	1Q		Interim	FY
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan
Net Sales	95.4	231.0	458.9	74.6	-21.8%	200.0	470.0
Pachinko Pachislot	37.9	99.7	145.5	12.0	-68.3%	68.0	160.0
Amusement Machines	15.2	34.3	71.0	13.7	-9.9%	36.5	76.0
Amusement Facilities	22.8	47.9	91.2	17.4	-23.7%	39.0	78.0
Consumer	16.0	41.2	141.7	30.5	+90.6%	55.0	153.0
Other	3.3	7.7	9.3	0.8	-75.8%	1.5	3.0
<b>Operating Income</b>	-2.4	-4.3	-5.8	-10.2	_	-10.0	15.0
Pachinko Pachislot	6.6	12.1	8.4	-4.3	_	2.5	13.0
Amusement Machines	0.6	1.8	7.1	0.7	+16.7%	2.0	5.5
Amusement Facilities	-0.8	-2.2	-9.8	-1.5		-0.8	-1.5
Consumer	-7.2	-12.5	-5.9	-4.1		-10.8	3.3
Other	-0.1	-0.2	0.0	0.0		0.1	0.1
Eliminations	-1.5	-3.4	-5.5	-1.0		-3.0	-5.4
Operating margin	_	_	—	_	_	_	3.2%
Pachinko Pachislot	17.4%	12.1%	5.8%	_	_	3.7%	8.1%
Amusement Machines	3.9%	5.2%	10.0%	5.1%	+1.2pt	5.5%	7.2%
Amusement Facilities	_					_	
Consumer				_			2.2%



## Segment Results : Pachinko Pachislot

**Pachislot** 

Pachinko

### 1Q Results

■Units sales decreased year-over-year
■Repeat orders for "Pachislot Hokuto no Ken Next Zone" proceeded well in 1Q
⇒Introduced new panel for "Hokuto NZ"

■ Sales of "Fighting Beauty Wolong" was below our plan, but the utilization after installation is relatively high, which garner repeat orders in Q2 and will impact on new titles to be launched in 2Q positively.

■ Sales at subsidiary brands

⇒Rodeo: "Sonic Live"

⇒Taiyo Elec: "Nekketsu Koha Kunio-kun"

Units sold increased year-over-year
Steady sales of Taiyo Elec branded
"CR SAMURAI CHAMPULOO"
"CR Back to the Future" under Sammy brand and Ginza branded "The Dog of Flanders" were below our forecast

■ "CR Virtua Fighter" was postponed

### 1<sup>st</sup> Half Outlook

Sales of "Momotaro Dente	tsu" was strong
and above plan	

- ■Launch of Ginza branded "THE BLUE HERTS" ⇒Title with new entertainment feature relating to partially relaxed items of interpretation of regulation. It will widen potential of reg-5 machine from now onward.
- Will be announcing new titles as appropriate upon reflection on market movements

Continue cost reduction

⇒To continue recycle activities and reduce manufacturing cost. To release "Hardboiled" and other machines

- Strong demand for "CR Hokuto no Ken" to be released in September.
- $\Rightarrow$ Plan is 70 thousand units. Orders has already exceeded 100 thousand units

Other titles to be announced according to market situation

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Pachislot



## Pachislot Results

### **1Q Results**

		FY 2008			FY 2009			
	1Q	Inte rim	FY	1Q	1Q		Full year	
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan	
Net sales	37.9	99.7	145.5	12.0	-68.3%	68.0	160.0	
Pachislot	32.9	78.8	103.7	4.8	-85.4%	27.9	70.1	
Pachinko	2.3	14.1	28.1	5.2	+126.1%	34.9	77.3	
Peripherals and other	2.8	6.8	13.8	2.0	-28.6%	5.2	12.5	
<b>Operating Income</b>	6.6	12.1	8.4	-4.3	_	2.5	13.0	
Operating margin	17.4%	12.1%	5.8%			3.7%	8.1%	

#### Sales Breakdown

		FY 2008		FY 2009			
	1Q	Interim	FY	1Q	Interim	Full year	
(JPY Billions)	Results	Results	Results	Results	Plan	Plan	
Sammy	4titles	5titles	6titles	1titles	3titles	7titles	
Janniy	27,026units	147,819units	167,879units	7,693units	40,000units	100,000units	
RDDED	1titles	3titles	5titles	1titles	2titles	4titles	
กนมษณ	47,290units	58,336units	85,117units	4,253units	20,000units	55,000units	
	1titles	2titles	3titles	1titles	2titles	5titles	
GUNZA	36,813units	76,166units	84,639units	290units	25,000units	60,000units	
			1titles	1titles	1titles	3titles	
💭 TAIYO ELEC			10,947units	2,662units	5,000units	15,000units	
Unit supply	3titles	6titles	7titles	Otitles	2titles	4titles	
	15,008units	28,175units	32,106units	150units	8,000units	18,000units	
Total	9titles	16titles	22titles	4titles	10titles	23titles	
	126,137units	310,496units	380,688units	15,048units	98,000units	248,000units	

### **Major Products**

Brand	Title	1Q Sales	Installed From
<mark>ə</mark> Sammy	Pachislot Hokuto no Ken Next Zone	6,226 units	Previous FY
RODED	Salary Man Kintaro		Previous FY

 $\boldsymbol{*}$  Number of titles reflects products which began sales in the period

\* Unit Supply includes the supply of parts to other makers



## Pachinko Results

### **1Q Results**

		FY 2008			FY 2009			
	1Q	Inte rim	FY	1Q		Interim	Full year	
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan	
Net sales	37.9	99.7	145.5	12.0	-68.3%	68.0	160.0	
Pachislot	32.9	78.8	103.7	4.8	-85.4%	27.9	70.1	
Pachinko	2.3	14.1	28.1	5.2	+126.1%	34.9	77.3	
Peripherals and other	2.8	6.8	13.8	2.0	-28.6%	5.2	12.5	
<b>Operating Income</b>	6.6	12.1	8.4	-4.3	_	2.5	13.0	
Operating margin	17.4%	12.1%	5.8%			3.7%	8.1%	

#### Sales Breakdown

		FY 2008		FY 2009			
	1Q	Interim	FY	1Q	Interim	Full year	
	Results	Results	Results	Results	Plan	Plan	
Sammy	Otitles	1titles	3titles	1titles	3titles	6titles	
Janniy	7,538units	51,931units	55,617units	3,010units	75,000units	130,000units	
GINZA	1titles	1titles	2titles	1titles	2titles	4titles	
GUNZA	2,131units	4,710units	10,931units	1,142units	10,000units	50,000units	
			4titles	1titles	3titles	6titles	
🛒 TAIYO ELEC			41,636units	15,552units	40,000units	100,000units	
Total	1titles	2titles	9titles	<b>3titles</b>	8titles	16titles	
	9,669units	56,641units	108,184units	19,704units	125,000units	280,000units	

### **Major Products**

Brand	Title	1Q Sales	Installed From
🈂 Sammy	CR Back to the Future	3,010 units	May
<b> TAIYO ELEC</b>	CR SAMURAI CHAMPLOO	15,456 units	May

\*Number of titles reflects products which began selling in the period

■ Domestic sales were largely steady Sales of "WORLD Club Champion Football Intercontinental Clubs 2006-2007" were strong.

### Overseas sales were generally steady

Europe : "SEGA RALLY"

US and Asia : Continued sales of products introduced in the prior period

 $\Rightarrow$  "Let's Go JUNGLE!"

## 1<sup>st</sup> Half Outlook

■Expand sales of main titles for domestic market

⇒"WORLD Club Champion Football Intercontinental Clubs 2006-2007"

⇒"Galileo Factory"

■Expand sales of main titles for overseas market

Continue to sell products launched in the previous fiscal year

		FY 2008		FY 2009			
	1Q	Interim	<b>FY 1Q</b>			Interim	Full year
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan
Net Sales	15.2	34.3	71.0	13.7	-9.9%	36.5	76.0
Domestic	12.5	28.0	60.7	12.0	-4.0%	32.7	64.0
<b>O</b> verse as	2.7	6.3	10.4	1.7	-37.0%	3.8	12.0
<b>Operating Income</b>	0.6	1.8	7.1	0.7	+16.7%	2.0	5.5
Operating margin	3.9%	5.2%	10.0%	5.1%	+1.2pt	5.5%	7.2%

### Major products

Major Titles	Sales Results
DERBY OWNERS CLUB 2008 feel the rush	Main+Satellite: 134 sets Card: 4,453 carton
WORLD CLUB Champion Football Intercontinental Clubs 2006-2007	Main+Satellite: 123 sets Card: 1,531 carton
SEGA Network Mah-jong MJ4	Satellite: 1,217 units CVT: 391units
UFO CATCHER 8	Body: 579 units
Sangokushi Taisen 3	Card: 8,848 carton IC card: 803 carton

# ■Same store sales comps for the quarter at -12.7%

Although existing store sales were below last year level, especially in suburban area, in reaction to soaring crude oil price and other factors, it is on a gradual recovery trend month after month.

### Closure and sales of amusement facilities

7 stores closed, 1 store opened

## 1<sup>st</sup> Half Outlook

# ■Look for increased same store sales numbers

To increase sales by installing good products , "WORLD CLUB Champion Football Intercontinental Clubs 2006-2007" and "Galileo Factory"

# ■ Continue closure and sales of amusement facilities

To continue closure activities for approximately 110 stores with low profitability and low future potential since last year.

To pursue optimization for facility portfolio by fully evaluating each facility in terms of profitability and future potential

		FY 2008			FY	2009	
	1Q	Interim	FY	1Q		Interim	Full year
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan
Net Sales	22.8	47.9	91.2	17.4	-23.7%	39.0	78.0
Overseas	2.4	6.1	11.7	2.2	-8.3%	5.0	10.3
Operating Income	-0.8	-2.2	-9.8	-1.5	_	-0.8	-1.5
Operating Margin	_			-	_		
Existing Sales Comps	88.8%	89.0%	89.0%	87.3%			
Plan	92.6%	89.0%	89.2%	97.5%		100.2%	104.3%
<b>Domestic Facilities</b>	442	433	363	357		342	347
Facilities Opened	3	6	12	1		4	12
Facilities Closed	10	22	92	7		25	28
Segment Cap-ex	2.9	8.7	15.9	3.6	+24.1%	6.2	13.6
Segment Depreciation	3.4	7.7	17.1	3.1	-8.8%	5.9	13.9

### Overseas sales were strong

Total units sold was above last year's level

⇒Repeat order : "Mario & Sonic at the Olympic Games" (Accumulated shipment quantity exceeded 7 million worldwide from the introduction)

⇒Software featuring popular movie contents : "Iron Man" and "The Incredible Hulk"

### Domestic sales were steady

Total units sold was above last year's level "Valkyria Chronicles"

"Proyakyu team wo tsyukuro" (sports simulation game)

## 1<sup>st</sup> Half Outlook

■ Introduce popular software "Samba De Amigo" and continue to sell titles launched in the previous fiscal year

To sell mainly "Mario & Sonic at the Olympic Games"

# ■Expand RPG title sales for domestic market

To sell mainly

"Phantasy Star Portable", the latest version of the series

"World Destruction"

 $\Rightarrow$ SEGA's new original title. To be launched with several types of media promotions



## Segment Results : Consumer Business

### **1Q Results**

			FY 2008		FY 2009				
		1Q	IQ Interim FY 1				Inte rim	Full year	
	(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan	
Net Sales		16.0	41.2	141.7	30.5	+90.6%	55.0	153.0	
Entertainn	ient Software	7.5	19.7	94.8	21.0	+180.0%	33.4	103.0	
Netwo	rk/Other	8.5	21.5	46.9	9.5	+11.8%	21.6	50.1	
Operating	Income	-7.2	-12.5	-5.9	-4.1	_	-10.8	3.3	
	Operating Margin							2.2%	
<b>Region Breakout</b> (	Units Sold)	1,433	4,910	26,990	6,890	+380.8%	10,300	31,710	
Segment R&	D	8.1	16.4	37.1	9.9	+22.2%	19.4	37.8	

### Video Games Sales

		FY 20	08 1Q	FY2009 1Q		
Sales Region		# of Titles (Thousands)		# of Titles	Sales (Thousands)	
	Japan	5	390	8	830	
Breakout	US	2	590	15	3,160	
	Europe	2	450	14	2,890	
Total		9	1,430	37	6,890	

	FY 2009 1Q Period Major Releases	Unit Sales (Thousands)
Japan	Valkyria Gallian Chronicles (PS3)	147.24
US	Iron Man (PS3,X360,Wii,PS2,PSP,NDS,PC)	1,238.08
Europe	Iron Man (PS3,X360,Wii,PS2,PSP,NDS,PC)	602.11

		FY	2008 1Q	FY 2	2009 1Q
Plat	Platform		Sales (Thousands)	# of Titles	Sales (Thousands)
	PS2	3	160	3	630
	GC	-	-	-	-
	Xbox	-	-	-	-
	PS3	-	-	8	760
	Wii	1	10	5	510
Breakout	Xbox360	-	-	6	890
	NDS	3	70	9	850
	PSP	2	60	2	290
	GBA	-	-	-	-
	PC	-	-	4	90
	Catalogue	-	1,130	_	2,860



## Costs and Expenses

		FY 2008		FY 2009				
	1Q	Interim	FY	1Q		Interim	FY	
(JPY Billions)	Results	Results	Results	Results	YOY Change	Plan	Plan	
R&D expense	14.7	29.8	65.3	16.6	+12.9%	34.3	66.3	
Ca-pex	11.5	34.9	50.4	6.5	-43.5%	11.3	23.6	
Depreciation	8.0	29.5	45.6	5.4	-32.5%	9.7	22.2	
Advertising	3.0	9.0	22.8	4.1	+36.7%	11.8	25.5	

### Summary of FY2009 1Q Results

■ R&D expense was increased mainly due to the increase in consumer business segment.

Both ca-pex and depreciation were decreased due to shrinking of pachislot rental business







# **Results of Listed Subsidiaries**

SEGA

TŪYS

### 🈂 Sammy NetWorks

	FY 2008		FY 2009					
(JPY Billions)	1Q	1Q	YOY change	1H plan	FY Plan			
Net Sales	2.66	2.69	+0.9%	5.19	10.88			
Operating Profit	0.23	0.57	+145.8%	0.81	1.67			
Operating Margin	8.6%	21.9%	+13.3 points	15.8%	15.4%			

	FY 2008		F	Y 2009		
(JPY Billions)	1Q	1Q YOY change		1H plan	FY Plan	
Net Sales	2.60	2.60	0%	7.25	16.70	
Operating Profit	-0.46	-0.39	-	0.01	0.42	
Operating Margin	-	-	-	0.1%	2.5%	

### Sammy Networks

To expand Amusement business, core business of Sammy Networks. Aim to launch new service. To improve profitability by reducing selling, general and administrative expenses.

The number of registered members of "777 town.net (PC)", pachinko pachislot online game service, exceeded 1 million

Strengthen collaboration with other companies in "Yosoo Net". To start "Yosoo Net Mobile" service in Q2

### SEGA TOYS

Overseas sales of "Bakugan" were strong

Cultivate new sales network such as Drug Store and Home improvement retailer with new product "Karada Trainer"

Entering cooking toy market with new product "Kururin Icekurin"



# **Results of Listed Subsidiaries**

### 📕 TAIYO ELEC

	FY 2008		FY 2009			FY 2008		FY 2009			
(JPY Billions)	1Q	1Q	YOY change	1H plan	FY Plan	(JPY Billions)	1Q	1Q	YOY change	1H plan	FY Plan
Net Sales	6.0	5.11	-14.8%	11.5	30.0	Net Sales	3.21	2.96	-7.6%	7.52	13.63
Operating Profit	0.34	0.39	+14.8%	0.3	1.7	Operating Profit	-0.13	-0.08	-	0.30	0.68
Operating Margin	5.7%	7.7%	+2.0 points	2.6%	5.6%	Operating Margin	_	_	-	4.0%	5.0%

### **TAIYO ELEC**

### Strong Quarter

Although net sales were down by 14.8%, operating income was 0.39 billion, increased by 14.8 year over year due to increase of panel sales with higher margin and the effort for decrease in expenses

### Sales Situation

New pachinko machine "CR Samurai Champloo" and new pachislot machine "Nekketsukoha Kuniokun" were introduced in this quarter.

Total pachinko machine sales fell by 880 units from the previous fiscal year to 15,552 units.

Total pachislot machine sales fell by 1,930 units from previous fiscal year to 2,662 units.

### **TMS Entertainment**

### Net sales

TIMS

Net sales was decreased due to decrease in TV and Movie creation in animation business segment. In the amusement business, sales was also decreased due to lower same store sales than last year and closure of 3 stores in the previous fiscal year.

### Operating income

Narrower operating loss with steady sales . Sales of high margin products were above last year level in animation business.



# Appendix

### SEGA-SAMMY

# Company Overview

Company Name	Sega Sammy Holdings, Inc.	Chairman President and Representative Director (CEO)	Hajime Satomi
Head Office	Shiodome Sumitomo Building, 1-9-2 Higashi Shimbashi Minato-ku, Tokyo 105-0021, Japan	Executive Vice President and Representative Director	Keishi Nakayama
Established	October 1, 2004	Director	Okitane Usui
Capital	29.953billion		
Listing	Tokyo Stock Exchange 1 <sup>st</sup> Section (6460)	Director and CCO	Hisao Oguchi
Listing	Tokyo Stock Exchange T Section (6460)	Director	Yuji Iwanaga
Number of Shares Outstanding	283,229,476 shares	Director	Takeshi Natsuno

	Major Shareholders	Equity Shares	% Voting	
1	Hajime Satomi	43,569,338	17.45%	
2	Mellon Bank, NA Treaty Clients Omnibus	33,221,522	13.30%	
3	Sega Sammy Holdings	31,292,007	-	
4	Hero and Company	20,141,569	8.06%	
5	FSC Co., Ltd.	14,172,840	5.67%	_
6	State Street Bank and Trust Company	11,249,971	4.50%	
7	The Master Trust Bank of Japan, Ltd. (As Trustee)	7,601,600	3.04%	
8	Japan Trustee Services Bank, Ltd. (As Trustee)	3,877,400	1.55%	
9	JP Morgan Chase Bank 380055	3,735,532	1.49%	
10	The Bear Stearns Companies, Inc.	2,978,556	1.19%	

Shareholder Data								
Туре	% of Shares	% by Number of Shareholders						
Financial Institutions	9.85%	0.07%						
Securities Companies	0.61%	0.05%						
Other Companies	7.54%	0.83%						
Foreign Institutions and Individuals	37.07%	0.46%						
Japanese Individuals and Other	33.87%	98.59%						
Treasury stock	11.05%	0.00%						
Shareholder	:s							

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	99,035

Shareholders data as of March 31<sup>th</sup>, 2008 Board Director data as of June 18<sup>th</sup>, 2008



# Company Profile (Subsidiaries)

Subsidiary	Listed on:	Main operations	Shares held by the Company (Percentage of voting rights)
Sammy NetWorks Co., Ltd. http://www.sammy-net.jp/	TSE Mothers Securities code: 3745	<u><consumer></consumer></u> Distribution of music related content and game related content through mobile phones and the Internet.	24,804 shares (56.3%)
SEGA TOYS, LTD. http://www.segatoys.co.jp/	JASDAQ Securities code: 7842	<u><b>Consumer&gt;</b></u> Design, development and sales of toys	11,250,000 shares (52.4%)
TAIYO ELEC Co., Ltd. http://www.taiyoelec.co.jp/	JASDAQ Securities code: 6429	<pachinko pachislot=""> Design, development and sales of Pachinko and Pachislot machine</pachinko>	11,623,100 shares (50.9%)
TMS Entertainment ltd. http://www.tms-e.co.jp/	NSE 2 <sup>nd</sup> Section Securities code: 3585	<u>Consumer</u> . <u>Amusement Facilities</u> Planning, production, sales and export of animation films, and amusement businesses	23,549,000 shares (55.8%)

(\*) Sammy, 100% subsidiary of Sega Sammy Holdings, holds the shares of TAIYO ELEC

Data as of March 31th, 2008

# Pachinko/Pachislot Market Data

#### Pachislot Installed Base•Unit Sales•Market Scale

	2003	2004	2005	2006	2007
Number of Pachislot M achines installed (Set)	1,660,839	1,887,239	1,936,470	2,003,482	1,635,860
Number of Pachislot Machines sold annually (Set)	1,842,392	1,672,049	1,786,292	1,637,853	1,744,876
Pachislot Machine Market Size (Million Yen)	526,354	522,582	537,349	485,404	495,226

#### Pachinko Installed Base•Unit Sales•Market Scale

	2003	2004	2005	2006	2007
Number of Pachinko M achines installed (Set)	3,227,239	3,077,537	2,960,939	2,932,952	2,954,386
Number of Pachinko Machines sold annually (Set)	3,686,677	4,013,153	4,047,999	3,831,211	3,166,039
Pachinko Machine Market Size (Million Yen)	672,055	786,535	869,940	875,009	836,436

### Pachinko Pachislot market Installed Base•Unit Sales•Market Scale

	2003	2004	2005	2006	2007
Number of M achines installed (Set)	4,888,078	4,964,776	4,897,409	4,936,434	4,590,246
Number of M achines sold annually (Set)	5,529,069	5,685,202	5,834,291	5,469,064	4,910,915
Total Machine Market Size (Million Yen)	1,198,409	1,309,117	1,407,289	1,360,413	1,331,662

#### Pachinko Hall

	2003	2004	2005	2006	2007
Total number of pachinko halls	16,076	15,617	15,165	14,674	13,585
Number of pachinko halls with pachinko and pachislot machines installed	14,695	13,844	12,913	12,588	12,039
Number of pachinko halls with pachislot machines installed	1,381	1,773	2,252	2,086	1,546

### Share of Annual Pachislot Machine Sales

	2004			2005			2006			2007			
Rank	Manufacture	Units Sold	Share										
1	Sammy	676,933	40.5%	Sammy	607,106	34.0%	Sammy	523,422	32.0%	Sammy	380,688	21.8%	
2	O Compnay	275,000	16.5%	D Company	236,000	13.2%	D Company	200,000	12.2%	A Company	192,000	11.0%	
3	Y Company	150,000	9.0%	O Compnay	187,000	10.5%	Y Company	173,000	10.6%	S Company	169,156	9.7%	
4	D Company	132,000	7.9%	Y Company	150,000	8.4%	O Compnay	158,000	9.6%	D Company	152,000	8.7%	
5	A Company	77,881	4.7%	S Company	111,659	6.3%	K Company	155,000	9.5%	Y Company	152,000	8.7%	

### Share of Annual Pachinko Machine Sales

	2004			2005			2006			2007		
Rank	Manufacture	Units Sold	Share									
1	S Company	920,000	22.9%	S Company	1,000,000	24.7%	S Company	887,000	23.2%	S Company	820,000	25.9%
2	S Company	849,911	21.2%	S Company	740,320	18.3%	K Company	804,000	21.0%	S Company	724,756	22.9%
3	H Company	350,184	8.7%	K Company	390,000	9.6%	S Company	636,105	16.6%	K Company	510,000	16.1%
4	D Company	308,173	7.7%	N Company	320,000	7.9%	N Company	253,000	6.6%	N Company	204,000	6.4%
5	N Company	278,000	6.9%	Sammy	288,895	7.1%	D Company	195,947	5.1%	D Company	168,000	5.3%
6	Sammy	233,049	5.8%	H Company	242,276	6.0%	H Company	184,832	4.8%	H Company	165,377	5.2%
7	K Company	225,000	5.6%	F Company	185,572	4.6%	F Company	180,006	4.7%	F Company	146,134	4.6%
8	F Company	168,000	4.2%	D Company	172,123	4.3%	Sammy	132,981	3.5%	Sammy	108,184	3.4%

Source: Yano Research Institute Ltd.

# AM machines net sales, operations net sales and home videogame related market (hardware & software)

(JPY Billion)

	2001	2002	2003	2004	2005	2006	2007
AM machines net sales	140.8	154.5	177.9	180.6	199.2	223.4	-
AM facilities operations net sales	590.3	605.5	637.7	649.2	682.5	702.9	-
Market size of Amusement	73.1	76.0	81.6	83.0	88.2	92.6	-
Number of amusement centers	12,742	11,499	10,759	10,109	9,515	9,091	8,652
Number of game machine units installed	456,327	439,937	428,358	438,986	445,025	460,031	474,808
Number of game machine units installed per center	35.8	38.3	39.8	43.4	46.8	50.6	54.9
Hardware net sales	998.1	790.8	631.5	425.1	862.2	1,125.3	-
Software net sales	504.2	475.9	438.0	494.8	502.6	701.2	-
Market size of Home videogame	150.2	126.7	107.0	92.0	136.5	182.7	-
Total Market size of Amusement/Game	223.3	202.7	188.5	175.0	224.7	275.3	-
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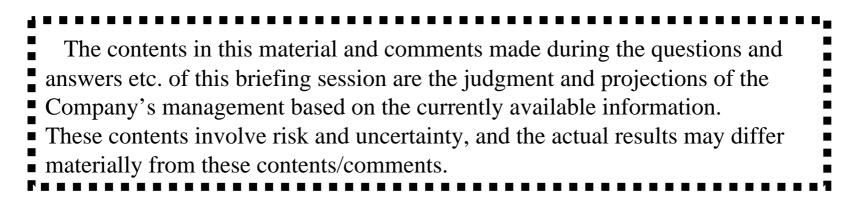
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