

# SEGA-SAMMY

July 30, 2010 SEGA SAMMY HOLDINGS INC.

# <u>Appendix of Consolidated Financial Statements</u> <u>3 Months Ended June 30, 2010</u>

# **Consolidated Income Statements**

(JF	PY billion)		FY 2010				FY 2011		
		Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	YoY Change	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections
	Net Sales	60.4	154.3	384.6	91.3	+51.2%	190.0	205.0	400.0
	Pachislot and Pachinko Machines	19.6	68.3	160.3	48.9	+149.5%	108.5	125.0	200.0
Bre	Amusement Machine Sales	7.8	17.9	45.1	9.7	+24.4%	19.0	19.5	53.0
Breakdown	Amusement Center Operations	14.1	28.9	54.7	11.1	-21.3%	22.0	22.5	44.0
own	Consumer Business	18.0	37.6	121.5	20.7	+15.0%	39.0	36.5	100.0
	Other	0.7	1.5	2.8	0.7	0.0%	1.5	1.5	3.0
	Operating Income	-7.8	-0.3	36.7	14.9	_	14.5	34.0	40.0
	Pachislot and Pachinko Machines	-1.0	10.8	29.5	15.1	-	20.5	39.5	35.0
	Amusement Machine Sales	-1.0	-0.7	7.0	1.3	-	0.1	0.6	5.5
Bre	Amusement Center Operations	-0.1	0.2	-1.3	0.1	-	-0.7	-0.2	-1.5
Breakdown	Consumer Business	-4.5	-8.1	6.3	-0.6	-	-2.0	-2.5	7.0
nwc	Other	0.1	0.2	0.3	0.0	-	0.0	0.0	0.0
	Eliminations	-1.1	-2.7	-5.2	-1.1	-	-3.4	-3.4	-6.0
	Operating Margin		_	9.5%	16.3%	-	7.6%	16.6%	10.0%
	Ordinary Income	-8.0	-0.7	35.9	14.6		14.0	33.5	39.0
	Ordinary Income Margin		_	9.3%	16.0%		7.4%	16.3%	9.8%
	Extraordinary Gain	0.5	1.9	3.1	0.3	-	-	_	
	Extraordinary Loss	1.2	2.5	11.9	1.2	-	-	-	
	Net Income	-10.2	-6.3	20.2	7.0	-	5.5	17.0	22.0
	Net Income Margin	-	_	5.3%	7.7%	_	2.9%	8.3%	5.5%
	Earning per share (JPY)	-40.86	-25.10	80.46	27.93	-	21.83	67.48	87.33
	Net Assets per share (JPY)	837.05	841.80	937.80	948.47	_	_	-	-

## **Costs and Expenses**

(JPY billion)		FY 2010		FY 2011							
	Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	YoY Change	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections			
R&D expense	11.8	22.9	41.5	9.5	-19.5%	19.5	-	43.4			
Cap-ex	2.7	6.3	16.1	3.3	+22.2%	10.1	-	18.9			
Depreciation	3.5	7.3	17.1	3.4	-2.9%	7.5	-	17.8			
Advertising	2.7	7.8	20.7	3.3	+22.2%	10.1	-	19.7			



# **Pachislot and Pachinko Machines**

(JPY	billion)		FY 2010				FY 2011		
		Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	YoY Change	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections
	Net Sales	19.6	68.3	160.3	48.9	+149.5%	108.5	125.0	200.0
Bre	Pachislot	1.6	18.2	51.7	34.4	-	30.5	-	63.5
Breakdown	Pachinko	16.0	47.1	103.1	13.8	-13.8%	75.0	-	129.5
nw,	Other	2.0	3.0	5.5	0.7	-65.0%	3.0	-	7.0
	Operating Income	-1.0	10.8	29.5	15.1	-	20.5	39.5	35.0
	Operating Income Margin		15.8%	18.4%	30.9%	-	18.9%	31.6%	17.5%
S	ales in Unit (Pachislot)	5,111	57,038	162,932	109,621	-	100,000	180,000	210,000
S	ales in Unit (Pachinko)	53,748	167,715	360,171	49,240	-8.4%	230,000	200,000	410,000

《Shipment Data: Pachislot Pachinko》 ※Number of titles reflects products which began sales in period.

		FY 2010			FY	2011	
Pachislot	Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections
Sammy	0 title	3 titles	6 titles	1 title	2 titles		5 titles
Sammy	3,777 units	53,898 units	121,677 units	74,884 units	50,000 units	-	115,000 units
Rodeo	0 title	0 title	2 titles	1 title	2 titles	-	4 titles
Rodeo	65 units	65 units	29,734 units	34,485 units	25,000 units	-	60,000 units
TAIYO	0 title	1 title	2 titles	0 title	2 titles	-	4 titles
ELEC	0 unit	1,806 units	9,257 units	252 units	25,000 units		35,000 units
GINZA	0 title	0 title	0 title	-	-	1	-
GIVEN	27 units	27 units	27 units	-	-	1	-
Unit Supply	1 title	1 title	2 titles	-	-	-	-
Ont Supply	1,242 units	1,242 units	2,237 units	-	-	-	-
Total	1 title	5 titles	12 titles	2 titles	6 titles	-	13 titles
1 otai	5,111 units	57,038 units	162,932 units	109,621 units	100,000 units	180,000 units	210,000 units
	<u> </u>			<u> </u>			

Pachislot		
Title	Brand	Sales (Thousand units)
Pachis lot SOUTEN-NO-KEN	Sammy	71
Pachislot Shin Onimus ya	Rodeo	20
Pachislot GAMERA	Rodeo	13

<sup>\*</sup>Unit Supply includes the supply of parts to other makers

		FY 2010			FY	2011	
Pachinko	Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections
Sammy	1 title	4 titles	6 titles	5 titles	3 titles	-	6 titles
Saminy	19,263 units	105,764 units	274,578 units	35,774 units	190,000 units	-	320,000 units
TAIYO	1 title	3 titles	6 titles	1 title	3 titles	-	6 titles
ELEC	34,248 units	48,653 units	72,295 units	13,466 units	40,000 units	-	90,000 units
GINZA	0 title	1 title	1 title	-	-	-	-
OIIVZA	237 units	13,298 units	13,298 units	-	-	-	-
Total	2 titles	8 titles	13 titles	6 titles	6 titles	-	12 titles
Total	53,748 units	167,715 units	360,171 units	49,240 units	230,000 units	200,000 units	410,000 units
Board+ Frame	38,278 units	58,504 units	111,140 units	10,541 units	170,000 units		285,400 units
Board	15,470 units	109,211 units	249,031 units	38,699 units	60,000 units	-	124,600 units

Pachinko		
Title	Brand	Sales (Thousand units)
Dejihane CR SOUTEN-NO-KEN	Sammy	16
CR Cinderella Boy 2	TAIYO ELEC	11
Pachinko CR Club Moon	Sammy	10



### **Amusement Machines Sales**

(JF	Y billion)		FY 2010		FY 2011						
		Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	YoY Change	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections		
	Net Sales	7.8	17.9	45.1	9.7	+24.4%	19.0	19.5	53.0		
Breakdown	Domestic	6.3	14.8	38.9	8.7	+38.1%	16.3	-	43.3		
down	Overseas		3.1	6.2	1.0	-33.3%	2.7	-	9.7		
	Operating Income	-1.0	-0.7	7.0	1.3	-	0.1	0.6	5.5		
	Operating Income Margin	-	-	15.5%	13.4%	-	0.5%	3.1%	10.4%		
	R&D expense	2.2	4.3	7.8	1.8	-18.2%	3.5	-	8.5		

<sup>\*</sup>The kids card game business, which had been included in the amusement facilities segment, was transferred to the amusement machine segment starting from the plan for fiscal year ending March 31, 2011.

# 《Major Titles: Amusement Machines》

Title	Sales	
SANGOKUSHI WAR 3 Series	Trading Card Game	¥1.5 billion
BORDER BREAK	Video Game	¥0.6 billion
WORLD CLUB Champion Football Intercontinental Clubs Series	Trading Card Game	¥0.5 billion

<sup>\*</sup>Sales figures include consumable sales such as cards and sales of revenue share model machine according to utilization.



## **Amusement Center Operations**

(JPY	billion)			FY 2010				FY 2011		
			Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	YoY Change	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections
	Net Sa	ales	14.1	28.9	54.7	11.1	-21.3%	22.0	22.5	44.0
		(Overseas)	1.5	2.8	5.4	0.8	-46.7%	1.6	-	3.3
	Operating	Income	-0.1	0.2	-1.3	0.1	-	-0.7	-0.2	-1.5
	Operatir	ng Income Margin	-	0.7%	-	0.9%	-	-	-	-
SEC	A Same Store S	ales Comparisons	96.0%	92.3%	91.7%	97.2%	-	91.7%	-	95.8%
	Domestic Facilities		298 facilities	277 facilities	260 facilities	255 facilities	-	249 facilities	-	248 facilities
		Opened	1 facility	1 facility	4 facilities	0 facility	-	2 facilities	-	3 facilities
	SEGA	Closed	24 facilities	44 facilities	61 facilities	5 facilities	-	12 facilities	-	13 facilities
Break		Total	251 facilities	231 facilities	217 facilities	212 facilities	-	207 facilities	-	207 facilities
Breakdown		Opened	0 facility	0 facility	0 facility	1 facility	-	1 facility	-	2 facilities
	(※)Bee / TMS	Closed	1 facility	2 facilities	5 facilities	1 facility	-	2 facilities	-	4 facilities
		Total	47 facilities	46 facilities	43 facilities	43 facilities	-	42 facilities	-	41 facilities
	Overseas Facilities		21 facilities	21 facilities	14 facilities	11 facilities	-	13 facilities	-	13 facilities
	Cap-ex		1.1	2.5	7.7	0.5	-54.5%	2.2	-	6.6
	Depreci	iation	1.6	3.4	8.2	1.2	-25.0%	2.8	_	6.9

<sup>\*</sup>The kids card game business, which had been included in the amusement facilities segment, was transferred to the amusement machine segment starting from the fiscal year ending March 31, 2011.

### 《SEGA Same Store Sales Comparisons》

	FY 2011											
April	May	June	Results through 1Q	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections						
97.9%	95.0%	99.0%	97.2%	91.7%	-	95.8%						

	FY 2010														
April	M ay	June	Results through 1Q	July	August	September	Results through 2Q	October	November	December	Results through 3Q	January	February	March	Full Year Results
95.6%	98.8%	93.0%	96.0%	92.0%	88.3%	86.0%	92.3%	85.2%	88.0%	93.6%	91.3%	96.6%	89.4%	92.6%	91.7%

<sup>\*&</sup>quot;Bee" is an entertainment facility (Darts bar) produced by SEGA Bee LINK Co., LTD

# SEGA-SAMMY

### **Consumer Business**

(JPY billion)			FY 2010		FY 2011						
		Results through 1Q	Results through 2Q	Full Year Results	Results through 1Q	YoY Change	Initial Projections through 2Q	Revised Projections through 2Q	Full Year Projections		
	Net Sales	18.0	37.6	121.5	20.7	+15.0%	39.0	36.5	100.0		
Breal	Home Video Game Software	8.3	15.7	77.5	10.6	+27.7%	19.7	-	52.9		
Breakdown	Network / Other	9.7	21.9	44.0	10.1	+4.1%	19.3	-	47.1		
	Operating Income	-4.5	-8.1	6.3	-0.6	-	-2.0	-2.5	7.0		
'	Operating Margin	_	_	5.2%	-	_	_	-	7.0%		
	Sales in Units (Thousands)	2,650	5,400	26,750	3,290	+24.2%	6,320	5,000	16,960		
	R&D expense	5.8	11.2	19.6	4.4	-24.1%	7.3	-	18.1		

《Shipment Data: Home Video Game Software》 \*Number of titles reflects products which began sales in the period (Number of titles by platform in based on SKU).

	FY 2010							FY 2011							
Breakdown	Results th	rough 1Q	Results th	Results through 2Q		Full Year Results		Results through 1Q		Initial Projections through 2Q		Revised projections through 2Q		Full Year Projections	
by Region	# of titles (SKU)	Sales (Thousand units)	# of titles (SKU)	Sales (Thousand units)	# of titles (SKU)	Sales (Thousand units)									
Japan / Other	4 (4)	530	8 (8)	1,090	17 (21)	3,820	1 (1)	270	5 (5)	970	-	980	18 (20)	3,380	
US	3 (6)	990	8 (12)	2,300	24 (40)	10,550	3 (9)	1,680	6 (12)	3,060	-	2,130	17 (25)	6,290	
Europe	4 (7)	1,120	7 (10)	2,000	25 (44)	12,380	3 (9)	1,330	9 (15)	2,290	-	1,890	21 (30)	7,280	
Total	11 (17)	2,650	23 (30)	5,400	66 (105)	26,750	7 (19)	3,290	20 (32)	6,320	-	5,000	56 (75)	16,960	

	FY 2010							FY 2011							
Breakdown	Results through 1Q		Results through 2Q		Full Year Results		Results through 1Q		Initial Projections through 2Q		Revised Projections through 2Q		Full Year Projections		
by Platform	# of titles (SKU)	Sales (Thousand units)	# of titles (SKU)	Sales (Thousand units)	# of titles (SKU)	Sales (Thousand units)	# of titles (SKU)	Sales (Thousand units)							
PS3	2	310	2	350	20	3,560	4	590	4	970	-	-	11	2,520	
Wii	6	550	11	1,100	23	5,740	4	260	6	470	-	-	11	1,550	
Xbox360	2	200	2	210	16	2,300	4	560	4	1,050	-	-	15	2,660	
NDS	3	180	9	620	24	4,290	3	320	4	480	1	-	10	1,570	
PSP	2	110	2	210	8	1,310	2	160	9	930	-	-	14	1,930	
PC	2	20	4	40	14	1,490	2	90	5	260	-	-	14	1,900	
Catalogue	-	1,260	-	2,850	-	8,040	-	1,290	-	2,140	-	-	-	4,790	
Total	17	2,650	30	5,400	105	26,750	19	3,290	32	6,320	-	5,000	75	16,960	

#### 《Major Titles》

Titles	Region	Platform	Sales (Thousand units)	
IRON MAN 2	Europe/ US	PS3, Xbox360, Wii, PSP, NDS	1,120	
Alpha Protocol	Europe/ US	PS3, Xbox360, PC	700	

<sup>\*</sup>The contents in this material and comments made during the questions and answers etc. of this briefing session are the judgment and projections of the Company's management based on the currently available information.

These contents involve risk and uncertainty, and the actual results may differ materially from these contents/comments.