



May 13, 2011 SEGA SAMMY HOLDINGS INC.

# **Appendix of Consolidated Financial Statements Year Ended March 31, 2011**

## **Consolidated Income Statements**

JPY Billion)	FY :	2010		FY	2011			FY		
	Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	YoY Change	Interim Plan	YoY Change	Full Year Plan	YoY Change
Net Sales	154.3	384.6	217.8	410.0	396.7	+3.1%	165.0	-24.2%	450.0	+13.49
Pachislot and Pachinko Machines	68.3	160.3	134.2	215.0	212.0	+32.3%	82.0	-38.9%	235.0	+10.89
Amusement Machine Sales	17.9	45.1	19.6	53.0	47.2	+4.7%	17.5	-10.7%	50.0	+5.9%
Amusement Center Operations	28.9	54.7	23.6	45.0	45.6	-16.6%	22.0	-6.8%	42.0	-7.99
Consumer Business	37.6	121.5	38.7	94.0	88.8	-26.9%	42.0	+8.5%	120.0	+35.19
Other	1.5	2.8	1.5	3.0	2.8	-	1.5	-	3.0	+7.19
Operating Income	-0.3	36.7	46.8	65.0	68.7	+87.2%	1.5	-96.8%	60.0	-12.79
Pachislot and Pachinko Machines	10.8	29.5	47.6	58.5	64.2	+117.6%	11.5	-75.8%	59.0	-8.19
Amusement Machine Sales	-0.7	7.0	1.9	6.5	7.3	+4.3%	-1.5	-	4.0	-45.29
Amusement Center Operations	0.2	-1.3	1.1	-0.5	0.3	-	-0.1	-	-1.6	
Consumer Business	-8.1	6.3	-1.3	6.0	1.9	-69.8%	-5.0	-	4.5	+136.89
Other	0.2	0.3	0.1	0.0	0.0	-	0.1	-	0.1	
Eliminations	-2.7	-5.2	-2.7	-5.5	-5.1	-	-3.5	-	-6.0	
Operating Margin	-	9.5%	21.5%	15.9%	17.3%	+7.8pt	0.9%	-20.6pt	13.3%	-4.0]
Ordinary Income	-0.7	35.9	46.0	64.0	68.1	+89.7%	1.0	-97.8%	59.0	-13.49
Ordinary Income Margin	-	9.3%	21.1%	15.6%	17.2%	+7.9pt	0.6%	-20.5pt	13.1%	-4.1
Extraordinary Gain	1.9	3.1	2.8	-	3.7	-	-	-	-	
Extraordinary Loss	2.5	11.9	3.6	-	14.3	-	-	-	-	
Net Income	-6.3	20.2	24.3	37.5	41.5	+105.4%	-3.0	-	33.0	-20.59
Net Income Margin	-	5.3%	11.2%	9.1%	10.5%	+5.2pt	-	-	7.3%	-3.2
Dividend per share (JPY)	15	30	20	40	40	-	20	-	40	
Earning per share (JPY)	-25.10	80.46	96.66	147.44	163.19	-	-11.92	-	131.10	
Net Assets per share (JPY)	841.80	937.80	1,031.45	-	1,093.23	-	-	-	-	

### **Costs and Expenses**

(JPY Billion)	FY 2	2010		FY 2011	Į			FY 20	012	
	Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	YoY Change	Interim Plan	YoY Change	Full Year Plan	YoY Change
R&D expense / Content Production expense	22.9	41.5	18.6	43.4	41.1	-1.0%	22.6	+21.5%	47.5	+15.6%
Cap-ex	6.3	16.1	6.5	18.9	19.6	+21.7%	10.4	+60.0%	20.6	+5.1%
Depreciation	7.3	17.1	7.3	17.8	15.9	-7.0%	6.4	-12.3%	16.2	+1.9%
Advertising	7.8	20.7	7.3	19.7	15.1	-27.1%	9.3	+27.4%	21.9	+45.0%



## **Pachislot and Pachinko Machines**

(JPY Billion)	FY	2010		FY 20	11			FY 2	2012	
	Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	YoY Change	Interim Plan	YoY Change	Full Year Plan	YoY Change
Net Sales	68.3	160.3	134.2	215.0	212.0	+32.3%	82.0	-38.9%	235.0	+10.8%
Pachislot	18.2	51.7	65.9	95.4	94.9	+83.6%	10.2	-84.5%	91.8	-3.3%
Pachinko	47.1	103.1	67.0	116.7	113.9	+10.5%	70.0	+4.5%	138.6	+21.7%
Other	3.0	5.5	1.3	2.9	3.2	-41.8%	1.8	+38.5%	4.6	+43.8%
Operating Income	10.8	29.5	47.6	58.5	64.2	+117.6%	11.5	-75.8%	59.0	-8.1%
Operating Income Margin	15.8%	18.4%	35.5%	27.2%	30.3%	+11.9pt	14.0%	-21.5pt	25.1%	-5.2pt
Unit Sales (Pachislot)	57,038units	162,932units	201,402units	300,000units	302,270units	+85.5%	42,000units	-79.1%	290,000units	-4.1%
Unit Sales (Pachinko)	167,715units	360,171units	198,230units	360,000units	343,188units	-4.7%	235,000units	+18.5%	455,000units	+32.6%

### «Shipment Data / Plan: Pachislot and Pachinko » \* Number of titles reflects products which began sales in period

	FY	2010		FY 2011		FY	2012
Pachislot	Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	Interim Plan	Full Year Plan
C	3titles	6titles	2titles	-	5titles	ltitle	6titles
Sammy	53,898units	121,677units	116,407units	-	144,884units	5,000units	210,000units
Rodeo	0title	2titles	1title	-	3titles	2titles	3titles
Rodeo	65units	29,734units	49,976units	-	120,719units	30,000units	60,000units
TAIYO	1title	2titles	1title	-	2titles	2titles	4titles
ELEC	1,806units	9,257units	35,019units	-	36,667units	7,000units	20,000units
GINZA	0title	Otitle	-	-	-	-	-
GINZA	27units	27units	-	-	-	-	-
I In it Commits	1title	2titles	-	-	-	-	-
Unit Supply	1,242units	2,237units	-	-	-	-	-
Total	5titles	12titles	4titles	9titles	10titles	5titles	13titles
1 otal	57,038units	162,932units	201,402units	300,000units	302,270units	42,000units	290,000units

Pachislot		
Title	Brand	Unit Sales (Thousands)
Pachis lot SOUTEN-NO-KEN	Sammy	92
Pachislot Shin Onimusha	Rodeo	62
Oreno Sora $\sim$ Spirit of Young Justice $\sim$	Rodeo	38
Ring ni Kakero 1 -Golden Japan Jr. Series-	TAIYO ELEC	36
Pachislot SPIDER-MAN 3	Sammy	22

<sup>\*</sup>Aggregated sales of "Shin Onimusha": 90 thousand units

	FY 2	2010		FY 2011		FY	2012
Pachinko	Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	Interim Plan	Full Year Plan
Sammy	4titles	6titles	6titles	-	9titles	6titles	9titles
Saminy	105,764units	274,578units	169,874units	-	297,411units	190,000units	370,000units
TAIYO	3titles	6titles	2titles	-	3titles	4titles	6titles
ELEC	48,653units	72,295units	28,356units	-	45,777units	45,000units	85,000units
GINZA	1title	1title	-	-	-	•	-
OlivZA	13,298units	13,298units	-	-	-	•	-
Total	8titles	13titles	8titles	13titles	12titles	10titles	15titles
	167,715units	360,171units	198,230units	360,000units	343,188units	235,000units	455,000units
Board + Frame	58,504units	111,140units	137,649units	244,500units	245,442units	87,500units	178,500units
Board	109,211units	249,031units	60,581units	115,500units	97,746units	147,500units	276,500units

Pachinko		
Title	Brand	Unit Sales (Thousands)
Pachinko CR Hokuto No Ken Raoh Series	Sammy	123
Pachinko CR Hokuto No Ken Kenshiro	Sammy	78
Pachinko CR Juoh	Sammy	33
Pachinko CR GATCHAMAN UNMEI-NO-KIZUNA Series	Sammy	21
CR SAMURAI CHAMPLOO 2	TAIYO ELEC	17



## **Amusement Machines Sales**

(JP	Y Billion)	FY 2	010		FY 2	011			FY 20	012	
		Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	YoY Change	Interim Plan	YoY Change	Full Year Plan	YoY Change
	Net Sales	17.9	45.1	19.6	53.0	47.2	+4.7%	17.5	-10.7%	50.0	+5.9%
	Domestic	14.8	38.9	17.7	44.5	42.7	+9.8%	15.8	-10.7%	41.8	-2.1%
	Overseas	3.1	6.2	1.9	8.5	4.5	-27.4%	1.7	-10.5%	8.2	+82.2%
	Operating Income	-0.7	7.0	1.9	6.5	7.3	+4.3%	-1.5	-	4.0	-45.2%
	Operating Income Margin		15.5%	9.7%	12.3%	15.5%	-	-	1	8.0%	-7.5pt
(	R&D expense / Content Production expense	4.3	7.8	3.7	8.5	9.1	+16.7%	3.9	+5.4%	7.9	-13.2%

<sup>\*</sup>The kids card game business, which had been included in the amusement facilities segment, was transferred to the amusement machine segment starting from the plan for fiscal year ending March 31, 2011.

#### 《Major Titles: Amusement Machines》

Title	Title								
SENGOKU TAISEN	Trading Card Game	6.4							
WORLD CLUB Champion Football Intercontinental Clubs Series	Trading Card Game	3.8							
Sangokushi War 3 Series	Trading Card Game	2.6							
BORDER BREAK	Video Game	2.5							
StarHorse2 Series	Medal Game	2.0							

<sup>\*</sup>Sales includes sales of cards and other consumables and distribution earnings due to utilization of revenue sharing titles.



# **Amusement Center Operations**

(JP	Y Billion)		FY 2	2010		FY 20	011			F	Y 2012	
			Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	YoY Change	Interim Plan	YoY Change	Full Year Plan	YoY Change
	Net	t Sales	28.9	54.7	23.6	45.0	45.6	-16.6%	22.0	-6.8%	42.0	-7.9%
	(Overseas		2.8	5.4	1.5	3.0	3.1	-42.6%	0.5	-66.7%	0.8	-74.2%
	Operati	ng Income	0.2	-1.3	1.1	-0.5	0.3	-	-0.1	-	-1.6	-
	Oper	rating Income Margin	0.7%	-	4.7%	-	0.7%	-	-	-	-	-
SE	GA Same Store	e Sales Comparisons	92.3%	91.7%	99.9%	100.0%	99.3%	-	95.7%	-	96.3%	-
	Domesti	ic Facilities	277facilities	260facilities	252facilities	253facilities	249 facilities	-11 facilities	243 facilities	-	238 facilities	-11 facilities
		Opened	1facility	4facilities	1facility	2facilities	2 facilities	-	2 facilities	-	5 facilities	-
	SEGA	Closed	44facilities	61facilities	7facilities	9facilities	13 facilities	-	5 facilities	-	13 facilities	-
		Total	231facilities	217facilities	211facilities	210facilities	206 facilities	-11 facilities	203 facilities	-	198 facilities	-8 facilities
		Opened	Ofacility	Ofacility	1facility	3facilities	4 facilities	-	Ofacility	-	1 facility	-
	Other	Closed	2facilities	5facilities	3facilities	3facilities	4 facilities	-	3 facilities	-	4 facilities	-
		Total	46facilities	43facilities	41facilities	43facilities	43 facilities	-	40 facilities	-	40 facilities	-3 facilities
	Oversea	as Facilities	21 facilities	14facilities	11facilities	11facilities	10 facilities	-4 facilities	3 facilities	-	3 facilities	-7 facilities
	Ca	ap-ex	2.5	7.7	1.9	6.6	7.7	-	3.1	+63.2%	9.2	+19.5%
	Depr	reciation	3.4	8.2	2.6	6.9	6.1	-25.6%	2.7	+3.8%	6.9	+13.1%

<sup>\*</sup>The kids card game business, which had been included in the amusement facilities segment, was transferred to the amusement machine segment starting from the plan for fiscal year ending March 31, 2011.

#### 《SEGA Same Store Sales Comparisons》

	FY 2011														
April	May	June	1Q Results	July	August	September	Interim Results	October	November	December	3Q Results	January	February	March	Full Year Results
97.9%	95.0%	99.0%	97.2%	103.0%	103.0%	101.1%	99.9%	106.5%	99.0%	100.1%	100.5%	96.7%	103.4%	88.8%	99.3%

	FY 2010														
April	May	June	1Q Results	July	August	September	Interim Results	October	November	December	3Q Results	January	February	March	Full Year Results
95.6%	98.8%	93.0%	96.0%	92.0%	88.3%	86.0%	92.3%	85.2%	88.0%	93.6%	91.3%	96.6%	89.4%	92.6%	91.7%



# **Consumer Business**

(JPY Billion)	FY	2010		FY 20	011		FY 2012			
	Interim Results	Full Year Results	Interim Results	Revised Full Year Projections (on Sep 30)	Full Year Results	YoY Change	Interim Plan	YoY Change	Full Year Plan	YoY Change
Net Sales	37.0	121.5	38.7	94.0	88.8	-26.9%	42.0	+8.5%	120.0	+35.1%
Game Contents	23.8	94.4	27.8	70.5	67.1	-28.9%	31.5	+13.3%	94.5	+40.8%
Toy	8.7	17.1	6.2	13.5	12.0	-29.8%	6.0	-3.2%	14.5	+20.8%
Animation	4.0	9.7	5.3	11.3	10.9	+12.4%	5.0	-5.7%	11.5	+5.5%
Other / Elimination	0.5	0.3	-0.6	-1.3	-1.2	-	-0.5	-	-0.5	-
Operating Income	-8.2	6.3	-1.3	6.0	1.9	-69.8%	-5.0	-	4.5	+136.8%
Operating Income 1	Margin	- 5.2%	-	6.4%	2.1%	-3.1pt	-	-	3.8%	+1.7pt
Sales in Units (Thousand	(s) 5,400	26,750	6,600	16,000	18,710	-30.1%	6,690	+1.4%	23,290	+24.5%
R&D expense / Content Production exper	11.2	19.6	8.0	18.1	18.1	-7.7%	9.0	+12.5%	22.1	+22.1%

#### 《Shipment Data / Plan: Home Video Game Software》

\* Number of titles reflects products which began sales in the period (Number of titles by platform in based on SKU)

FY 2010			FY 2011							FY 2012				
Breakdown by Region	Interim Results		Full Year Resylts		Interim Results		Revised Full Year Projection (on Sep 30)		Full Year Results		Interim Plan		Full Year Plan	
	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)
Japan / Other	8 (8)	1,090	17 (21)	3,820	5 (5)	1,240	-	3,000	15 (17)	2,630	7 (8)	1,180	19 (25)	3,360
US	8 (12)	2,300	24 (40)	10,550	7 (14)	3,200	-	6,200	16 (24)	7,830	8 (18)	2,430	17 (32)	9,240
Europe	7 (10)	2,000	25 (44)	12,380	8 (14)	2,150	-	6,800	20 (30)	8,230	8 (19)	3,070	17 (34)	10,680
Total	23 (30)	5,400	66 (105)	26,750	20 (33)	6,600	-	16,000	51 (71)	18,710	23 (45)	6,690	53 (91)	23,290

FY 2010				FY 2011							FY	2012		
Breakdown	Interim Results		Full Year Resylts		Interim Results		Revised Full Year Projection (on Sep 30)		Full Year Results		Interim Plan		Full Year Plan	
by Platform	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)	# of titles (SKU)	Sales (Thousands units)
PS3	2	350	20	3,560	5	620	-	-	9	1,350	8	1,420	23	4,620
Wii	11	1,100	23	5,740	6	340	-	-	9	1,600	8	630	11	3,600
Xbox360	2	210	16	2,300	5	580	1	-	13	1,780	10	1,230	18	3,080
NDS	9	620	24	4,290	4	410	-	-	9	1,590	7	460	7	610
3DS	-	-	-	-	1	-	1	-	3	360	9	500	20	4,150
PSP	2	210	8	1,310	9	1,130	-	-	13	2,030	2	380	6	1,080
PC	4	40	14	1,490	4	130	-	-	15	1,620	1	40	6	1,140
Catalogue	-	2,850	-	8,040	-	3,350	-	-	-	8,340	-	2,010	-	4,950
Total	30	5,400	105	26,750	33	6,600	-	16,000	71	18,710	45	6,690	91	23,290



# **Consumer Business**

《Major Titles / Home Video Game Software》

Titles	Region	Platform	Sales (Thousands units)
Sonic Colors	(Japan / Europe / US)	Wii, NDS	2,180
IRON MAN 2	(Europe / US)	PS3, Xbox360, Wii, PSP, NDS	1,540
VANQUISH	(Japan / Europe / US)	PS3, Xbox360	830
SHOGUN 2: Total War	(Europe / US)	PC	600
Phantasy Star Portable 2 Infinity	(Japan)	PSP	370

#### 《 Major Titles/Other Game Contents》

Titles	Platform	
Kingdom Conquest	Download (Charging for specific items)	iOS
Sonic The Hedgehog 4 Episode I	Download (Title sales)	iOS
SEGA PLAY! Baseball	SNS	Facebook
Ryu ga Gotoku Mobile for GREE	SNS	GREE

#### $\langle\!\!\langle \text{Registered Users for Major Services}/ \text{ Other Game Contents (Sammy NetWorks)} \rangle\!\!\rangle$

Titles	Registered Users (in thousands)		
Sammy 777 Town	Mobile Phones	920	
777 Town.net	PC	170	

<sup>\*</sup> The contents of this material and comments made during the questions and answers etc of this briefing session are the judgment and projections of the Company's management based on currently available information. The contents involve risk and uncertainty and the actual results may differ materially from these contents / comments.